

103202017000103



# SECURITIES AND EXCHANGE COMMISSION

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Company Information

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Company Name CROWN ASIA CHEMICALS CORPORATION

Industry Classification

Company Type Stock Corporation

#### **Document Information**

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# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-A, AS AMENDED ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE COPORATION CODE OF THE PHILIPPINES

1.	For the fiscal year: <b>December 31, 2016</b>			
2.	SEC Identification number: <u>159950</u>			
3.	6. BIR Tax Identification No: <u>025-240-902-000</u>			
4.	Exact name of issuer as specified in its charter: <b>CROW COR</b>	VN ASIA CHEMICALS PORATION		
5.	. Province, country or other jurisdiction of incorporati	on or organization: Metro Manila		
6.	Industry Classification Code (SEC Use	Only)		
7.	Address of issuer's principal office: Km 33 Mc Arthu Bulacan	r Highway Bo. Tuktukan Guiguinto,		
	Postal Code: 3015			
8.	Issuer's telephone number, including area code: (632)	413-80-32		
9.	Former name, former address and former fiscal year, if changed since last report: <b>Not Applicable</b>			
10.	O.Securities registered pursuant to Sections 8 and 12 of the	he Code, or Sections 4 and 8 of the RSA		
	Title of each Class	Number of shares of common		
	Common stock	stock outstanding 630,800,000  Amount of Debt Outstanding as of December 31, 2016 P 212,660,780		
11.	1. Are any or all of the securities listed on a Stock Excha			
	Yes [/] No []			
	If yes, state the name of such Stock Exchange and the	e class/es of securities listed therein:		

The Philippine Stock Exchange, Inc.

# Total of 630,800,000 common shares with par value of P1.00 per share

12. Indicate by check mark whether the registrant:

Yes [/] No []

(a)	has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17
	there under or Sections 11 of the RSA and RSA Rule 11(a)-1 there under, and Sections
	26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12)

months (or for such shorter period the registrant was required to file such report	:s)
Yes [/] No []	
(b) has been subject to such filing requirements for the past ninety (90) days.	

13. Aggregate value of the voting stock held by non affiliates of the registrant:

The aggregate market value of the 320,271,000 voting stock held by non-affiliates (public shares) as of December 31, 2016, computed based on the closing share price of P 1.85 per share as of December 31, 2016 is P592,501,350.

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#### PART I—BUSINESS AND GENERAL INFORMATION

#### Item 1. Business

The Company was incorporated and registered with the SEC on February 10, 1989 as Crown Asia Compounders Corporation. On September 29, 2014, the SEC approved the change of the Company's name to "Crown Asia Chemicals Corporation". Its primary purpose is to engage in, operate, conduct and maintain the business of manufacturing, importing, exporting, buying, selling or otherwise dealing in, at wholesale and retail such goods as; plastic and/or synthetic resins and compounds and other allied or related products/goods of same/similar nature, and any and all equipment, materials supplies used or employed in or related to the manufacture of such products. Its registered address and principal place of business is at Km. 33 MacArthur Highway, Bo. Tuktukan, Guiguinto, Bulacan, Philippines.

The Company started commercial operations in 1990 with the trading of imported PE compounds and paraffin waxes. In the same year, the Company started the production and sales of PVC compounds at its plant in Guiguinto, Bulacan.

Capitalizing on its expertise in PVC formulation, CROWN expanded downstream into the manufacture of industrial plastic pipes under the CROWN® pipes brand for electrical, sanitary, potable water, and telecommunications applications.

In 1998, the Company began the production of PVC flexible electrical pipes. Soon after, the Company's range of product lines expanded further with the introduction of PVC electrical conduit pipes and potable water pipes in 2000, and sanitary pipes and fittings in 2002.

In 2003, CROWN saw the opportunity to expand the application of its PVC compounds beyond wires and cables. It started to develop and market PVC compounds for use in IC packaging tubes, films and bottles, as well as door and window profiles.

The Company also has expanded its lines to include pressure main distribution pipes and telecommunication conduit pipes in 2006.

On April 27, 2015, Crown Asia Chemicals Corporation was listed at the Philippine Stock Exchange (PSE).

In August 2015, the Company commenced production of its PPR and HDPE pipe products.

#### **PRODUCT LINES**

# PVC COMPOUNDS

Wires and Cables

CROWN's Wire and Cable PVC compounds for building, telecom and automotive applications are developed to comply with PNS and International Standards like Restriction of Hazardous Substances ("RoHS"). CROWN has been able to provide high standard PVC compounds for

specific applications including flame retardant compounds, high insulation resistance compounds, CT-rated and low smoke emitting compounds and sunlight/UV resistant compounds.

#### IC Tubes

CROWN's IC Tube PVC compounds are specially designed to protect IC chips.

# <u>Films</u>

CROWN's Film PVC compounds are developed for cap seals, shrink films, labels, and other packaging applications.

#### Bottles

CROWN's Bottle PVC compounds are developed for food contact applications and are designed to either have high, medium, and low impact properties.

#### **PVC PIPES AND FITTINGS**

#### Crown Blue

Crown Blue is the Company's PVC potable pipes and fittings. The Company's potable pipes and fittings are assured to be extra strong and safe, high pressure resistant, non-corrosive, has smooth internal and external surfaces, and made from 100.00% virgin materials.

#### Crown Electrical

Crown Electrical is the Company's line for PVC electrical conduit pipes. The Company's electrical conduit pipes are assured to be self-extinguishing, highly flame-retardant, has excellent insulation resistance properties, uniform wall thickness, diameter, and color, smooth interior and exterior surfaces, and made from 100.00% virgin materials.

The Company offers two (2) types of electrical pipes, namely the Crown Supreme, which is the high impact thick wall electrical pipe, and Crown Hi-Tech, which is the thin wall electrical pipe.

# Crownflex

Crownflex is the Company's line for PVC flexible electrical pipes. The Company's flexible pipes are UV protected, characterized by its strength, convenience, flexibility, and high safety standard, especially against weather elements. It has uniform wall thickness and diameter and is impact and crash-resistant. It is made with high grade PVC material, self-extinguishing, highly resistant to flame, and has uniform material distribution to avoid breakage.

#### Crown Sanitary

Crown Sanitary is the Company's line for Drain-Waste-Vent ("DWV") PVC sanitary pipe. The Company's DWV sanitary pipes are UV protected, characterized by its durability and quality,

especially against weather elements. These pipes are available in three (3) categories, namely Series 500, which is thin wall, Series 600, which follows ASTM, and Series 1000, which also follows ASTM.

#### Crown Pressure Main Blue

The Company's PVC pipe product used for high pressure waterworks, irrigation, and infrastructures. In buildings, it is the conduit by which water source from the government passes into the building reservoir or pipelines.

#### Crown Telecom

The Company's PVC pipe product used as conduit by which telecommunications wiring passes through to reach the telecom outlet site.

#### Crown Universal

Crown Universal is the Company's multi-purpose PVC pipe with thin wall. These pipes do not conform to BPS standards and are intended for temporary usage during the early stages of construction. These pipes are lower priced but are yet characterized by its strength and durability.

#### Enduro Pipes

Durable pipes for the economically conscious consumers for mass and midcost housing usages.

#### HDPE PIPES AND FITTINGS

CROWN HDPE is characterized by its toughness and flexibility, chemical resistance with thermal properties, weather and environmental stress resistance, non-corrosive properties, and high flow capacities.

The Company's brands under its HDPE pipe products are CROWN Fuerza with a PE 100 designation and CROWN Sigma with PE 80. These designations are based on the long-term strength of its materials, known as the minimum strength requirement (MSR).

#### PP-R PIPES AND FITTINGS

PP-Rs or Polypropylene random copolymers are thermoplastic resins produced through the polymerization of propylene, with ethylene links introduced in the polymer chain. Because of its chemical features and fusion welding, PP-Rs are most reliable in plumbing and water supply plants, and ensures a substantially better seal tight system. They are also eco-friendly with no heavy metal content such as lead.

Crown Asia Chemicals Corporation is the first in the Pipe Industry to produce full range of PPR fittings.

# Management of Key Risks related to the Company

#### Risks relating to the Company and its Business

# • Raw Material Cost and Availability

The Company's margins depend on the selling prices that the Company is able to charge for its products and the costs of the raw materials and other inputs that it requires to produce these products. The primary raw materials that the Company utilizes in the manufacture of its products include PVC resins, polymers, stabilizers, and plasticizers. The prices of these primary raw materials represent a substantial portion of the Company's costs. The price of these raw materials are influenced by factors that the Company cannot control, such as market conditions, general global economic conditions, production capacity in the markets, production constraints on the part of the Company's suppliers, fluctuations in oil or other commodity prices, infrastructure failures, political conditions, weather conditions, regulations and other factors.

To protect itself against adverse movements in the prices of raw materials, the Company maintains a raw materials inventory equivalent to around 45-60 days of production. In the event that any of the Company's suppliers is subject to a major production disruption or is unable to meet its obligations under existing supply arrangements, the Company can purchase such inputs from any of its other accredited local and foreign suppliers that the Company had already dealt with in the past. The Company also has a list of approved alternative materials that can substitute the raw materials it currently uses.

# • Operating or Process Failures and Quality Assurance

PVC pipes dominate the plastic pipes market with significant application in the construction and building industry. Given the increasing competition in plastic pipes market, the quality of the products will need to adhere to certain standards to ensure its reliability and effectiveness.

Any problems that the Company may incur in relation to the quality of its products can affect how the Company's customers perceive its products. This situation could have a material adverse effect on the Company's business, operations, and financial condition.

The Company has established quality assurance and control procedures for both its Compounds and Pipes Groups. It has dedicated quality assurance laboratories and competent and professional staff for each of its quality assurance departments in the Compounds and Pipes Group. In addition, for its Pipes Group, CROWN pipes undergo additional testing externally through the project-clients' technical consultants and/or accredited independent laboratories.

In the Company's continuing commitment to maintain the highest level of quality in its operations and products, the Company owns and continues to update its ISO certifications, certifying that CROWN operates a quality management system that has been assessed as conforming to ISO 9001:2008 for the manufacture and distribution of both compounds and uPVC products. These assure the Company of high quality products for delivery to its customers. The ISO certifications are valid for three (3) years. The ISO certification for the

Pipes Group is valid until June 25, 2018, while the ISO certification for the Compounds division is valid until September 14, 2018.

# • Power Shortages

The Company has been relying primarily on mainstream power for the production of compounds and PVC pipes that requires a significant amount of stable power load for its 24-hour operations. Based on forecasts made in October 2014, the Department of Energy expects power supply shortages of about 900 megawatt (MW) in the Luzon grid in 2015, a revision from the previous assessment of 600-800 MW deficit, due to the delay in the 150 MW coal plant expansion of DMCI and the effect of the mild El Niño weather disturbance.<sup>1</sup>

Any downtime of the Company's operations over an extended period, due to power interruptions, would have a material adverse effect on the Company's business, operations, and financial condition.

At present, the Company has a standby generator set to partially address the prospective power shortage that will affect the country. The Company is also assessing the purchase and installation of additional standby generator sets to increase its auxiliary power capacities in the event of power outages.

# • Imitation or Infringement of the Company's Intellectual Property Rights

In the event that the Company's trademarks under license are imitated or otherwise infringed, the Company's reputation and business may be adversely affected. There can be no assurance that these trademarks will not be susceptible to imitation or other infringement.

The Company has engaged a reputable law firm that can handle any legal action should a litigation matter arise. Furthermore, the Intellectual Property Office closely coordinates with the National Bureau of Investigation (NBI), which apprehends infringement violators, thus the Company believes that infringement cases can be easily resolved.

#### Risks relating to the Philippines

#### • Change in Political or Social Instability in the Philippines

The Philippines has from time to time experienced political and social instability. The Philippine Constitution provides that, in times of national emergency, when the public interest so requires, the Government may take over and direct the operation of any privately-owned public utility or business.

The Philippines has a presidential system that changes the country's chief executive every six (6) years which may cause changes in the political, economic and social policies.

<sup>&</sup>lt;sup>1</sup> http://www.msn.com/en-ph/news/other/doe-eyes-add%E2%80%991-447-mw-capacity-by-march/ar-BB8VXMa

# • Volatility in the Value of Peso against the US Dollar and other Currencies

Historically, the Philippines has experienced volatility in the exchange rate between the Philippine peso and the U.S. dollar, as well as against other currencies. The Philippines has also experienced volatility of the prices of shares traded on the domestic stock market.

The Company's foreign exchange earnings are used to meet its importation requirements.

#### • Occurrence of Natural Calamities

The Philippines has experienced a significant number of major natural calamities over the years, including typhoons, volcanic eruptions and earthquakes.

The Company completed its flood control system in the Bulacan plant to ensure that production will not be disrupted and inventories will be protected.

# Item 2. Properties

The Company owns the following properties covered by individual tax declarations issued under its name in Km. 33 Mac Arthur Highway Bo. Tuktukan, Guiguinto, Bulacan where the manufacturing plant is located.

In 2016, the Company acquired a 5,462 sqms lot where the PPR/HDPE production and warehouse facilities are located.

#### Lands

Tax Declaration Number	Area	Classification
2014-09014-01533	892.00 sq.m.	Industrial
2014-09014-01535	3,214.00 sq.m.	Industrial
2014-09014-01537	6,415.00 sq.m.	Industrial
2014-09014-01543	2,888.00 sq.m.	Industrial
2014-09014-01623	11,935.00 sq.m.	Industrial
2014-09014-03847	5,462.00 sqm	Industrial

# **Buildings and Improvements**

Tax Declaration Number	Area	Classification
2014-09014-01534	140.00 sq.m.	Industrial
2014-09014-01536	2,184.00 sq.m.	Industrial
2014-09014-01538	1,150.50 sq.m.	Industrial
2014-09014-03449	1,980.00 sq.m.	Commercial
2014-09014-03450	500.00 sq.m.	Commercial/Residential
2014-09014-01624	468.00 sq.m.	Industrial

2014-09014-01625	2,835.00 sq.m.	Industrial
2014-09014-01626	3,276.00 sq.m.	Industrial

The properties (lands, buildings and improvements) are neither subject of any mortgage, lien, or encumbrance nor limitations on its ownership or usage.

# Trademarks and Copyrights

The Company has various trademarks registered with the Intellectual Property Office, as follows:

CROWN's Trademarks Under License				
Registered	Registration	Date of	Valid Until	
Trademark	Number	Registration		
CROWN	4-2006-013655	August 11, 2008	August 11, 2018	
CROWN SUPREME	4-2006-013659	October 13, 2008	October 13, 2018	
CROWN BLUE	4-2006-013656	August 11, 2008	August 11, 2018	
CROWNFLEX	4-2006-013657	August 11, 2008	August 11, 2018	
ENDURO WITH CROWN	4-2006-012499	August 20, 2007	Assessed 20, 2027	
DEVICE	4-2000-012499	August 20, 2007	August 20, 2027	
HI TECH WITH CROWN LOGO	4-2005-006473	October 23, 2006	October 23, 2026	
PETROVIN & CROWN DEVICE	4-2006-010314	July 30, 2007	July 30, 2027	
TECHNOVINYL & CROWN	4-1997-123430	February 10, 2003	Fohmory 10, 2023	
DEVICE WITHIN THE CIRCLE	4-1997-123430	1 rebruary 10, 2003	February 10, 2023	
CROWN UNIVERSAL	4-2006-013658	August 13, 2007	August 13, 2027	
CROWN EXTREME	4-2010-011168	February 24, 2011	February 24, 2021	
CROWN HYDRO-PLUS	4-2014-00003801	August 7, 2014	August 7, 2024	
CROWN HYDRO-FLEX	4-2014-00003802	August 7, 2014	August 7, 2024	
CROWN HYDRO-TECH	4-2014-00003804	September 18,	September 18,	
CKOWN HIDKO-IECH	4-2014-00003604	2014	2024	
CROWN FUERZA	4-2014-00007463	February 12,2015	February 12, 2025	
CROWN SIGMA	4-2014-00007464	February 12, 2015	February 12, 2025	

#### Item 3. Legal Proceedings

There are no pending legal proceedings to which the Company is a party or of which any of its properties is the subject up to the time of the preparation of this report.

# **Involvement in Legal Proceedings**

To the best of the Company's knowledge, there has been no occurrence during the past five (5) years up to this date of any of the following events that are material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter, or controlling person of the Company:

• any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer, either at the time of the bankruptcy or within two (2) years prior to that time;

- any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.

#### Item 4. Submission Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the period covered by this report.

#### PART 11 – OPERATIONAL AND FINANCIAL INFORMATION

## Item 5. Market for Issuer's Common Equity and Related Stockholders Matters

(1). The Company common shares were listed at the Philippine Stock Exchange (PSE) on April 27, 2015 and traded in the First Board.

Full year high and low prices from January 01, 2016 to December 31, 2016 are as follows:

High P 2.60 Low P 1.81

As at December 31, 2016, based on closing price of P 1.85 per share, the market capitalization of the common shares of the company was P 1,166,980,000.00

- (2). Total shares outstanding as of December 31, 2016 was 630,800,000 shares with a par value of P 1.00 per share.
- (3). The top 15 shareholders as of the same date are:

	Name	Number of Shares Held	% to total outstanding
	Name	Number of Shares field	Outstanding
1	PCD Nominee – Local	201,950,699	32.02%
2	Eugene H. Lee Villanueva	94,559,999	14.99%
3	Walter H. Villanueva	71,669,999	11.36%
4	Jefferson T. Sy	47,280,000	7.49%
5	Tita P. Villanueva	47,279,999	7.49%
6	Nicasio T. Perez	47,279,999	7.49%
7	Christie T. Perez	47,280,000	3.74%

8 PCD Nominee – Foreign	2,619,000	0.42%
9 Derrick P. Villanueva	1,350,001	0.21%
10 Husky Plastics Corporation	1,009,000	0.16%
11 Marie Therese G. Santos	50,001	0.00%
12 Ernesto R. Alberto	50,001	0.00%
13 Bede Lovell S. Gomez	1	0.00%

# Dividends and Dividend Policy

The Company is authorized to distribute dividends out of its surplus profit, in cash, properties of the Company, shares of stock, and/or securities of other companies belonging to the Company. Dividends paid in the form of cash or property is subject to approval of the Company's Board of Directors. Dividends paid in the form of additional shares are subject to the approval of the Company's Board of Directors and stockholders that own at least two-thirds (2/3) of the outstanding capital stock of the Company. Holders of outstanding Common Shares as of a dividend record date will be entitled to full dividends declared without regard to any subsequent transfer of such shares.

On March 4, 2014, the Board of Directors of the Company approved its dividend policy wherein it shall distribute to its stockholders as dividends, whether cash, property or stock, at least ten percent (10.00%) of the Company's net income after tax for the previous fiscal year, subject to the provision of sufficient funds for the implementation of the Company's business plan, operating expenses and budget, appropriation for expansion projects (as applicable), lenders' requirements, appropriate reserves and applicable laws.

From 2014 to 2016, the Company declared cash dividends as follows:

Cash Dividend Payout: 2014 – 2016						
Year	Declaration	Record	Payment	Amount	Cash	Dividend
	Date	Date	Date		Dividends per Share	Rate
2014	Mar. 4, 2014	Mar. 31, 2014	May 30, 2014	7,000,000	<del>P</del> 0.0198	14.07%
2015	Jan. 16, 2015	Jan. 15, 2015	Jan. 30, 2015	12,500,000	₽0.0264	38.24%
			Feb. 25, 2015	12,500,000	<del>P</del> 0.0264	
2016	April 25, 2016	May 10, 2016	May 27, 2016	31,540,000	₽0.018 regular	31.49%
					P0.032 special	

Item 6. Management's Discussion and Analysis of Results of Operations and Financial Condition

#### FY 2016 versus 2015

# 1. Results of Operations

Material Changes to the Statement of Comprehensive Income for the period ended December 31, 2016 compared to the Statement of Comprehensive Income for the period ended December 31, 2015 (increase/decrease of 5.00% or more)

#### Revenues

For the period ended December 31, 2016, revenues increased from  $\mathbb{P}1,072.84$  million in 2015 to  $\mathbb{P}1,115.98$  showing an increase of 4.02%.

#### Cost of Goods Sold

In 2016, cost of goods sold increased by 2.81% from  $\frac{P}{2}$  795.23 million to  $\frac{P}{2}$  817.57million. The increase is mainly due to the slight increase in manufacturing overhead.

Outside services increased due to the hiring of more contractual workers during the year. Depreciation expense increased due to acquisitions of new machines and equipments. Repairs and maintenance increased due to necessary repairs made on machineries and production buildings.

#### Gross Profit and Gross Profit Margin

Gross profit increased from \$\mathbb{P}277.61\$ million for the year 2015 to \$\mathbb{P}298.40\$ million for the full year 2016, equivalent to a 7.49% increase. The gross profit margin improved from 25.88% for the full year 2015 to 26.74% for the full year 2016.

#### Other Operating Expenses

For the year 2016, other operating expenses increased by 9.02% from ₱126.74 million for the year 2015 to ₱138.16 million for the full year 2016.

# Other Income (Charges)

In 2016, this resulted to Other Income-net of P4.35million compared with Other (Charges) –net of P 4.53million in 2015. This was due to the full provision for allowance on impairment loss on the company's claim for Tax Credit Certificate on zero duty importations filed with the Bureau of Customs amounting to \$\mathbb{P}7.01\$ million in 2015.

#### Profit before Tax

The Company's profit before tax in 2016 increased by 12.46% from P 146.35 million in 2015 to P164.59 million in 2016. The improvement was due to the revenue growth and improved gross profit margin.

#### Tax Expense

Tax expenses increased by 8.26% from  $\frac{P}{4}$  46.21million in 2015 to  $\frac{P}{5}$  50.02million in 2016 due to higher profitability in 2016 versus 2015.

#### Net Profit and Net Profit Margin

The Company registered net profit of P 114.57million compared with P100.15 million in 2015, which is equivalent to 14.40% increase. The increase is due to increased revenues and improved gross profit margins.

Net profit margins improved from 9.33% to 10.27%.

#### 11. Financial Condition

Material Changes to the Statement of Financial Position as at December 31, 2016 compared to the Statement of Financial Position as at December 31, 2015 (increase/decrease of 5.00% or more)

# Cash and Cash Equivalents

Cash and cash equivalents decreased by 11.29% to \$\mathbb{P}\$ 105.40 million as at December 31, 2016 from \$\mathbb{P}\$118.82 million as at year-end 2015. The decrease was primarily due to purchase of new machineries and payment of cash dividend.

#### Prepayment and Other Current Assets

Prepayment and other current assets increased by 25.76% to \$\mathbb{P}\$ 74.41million as at December 31, 2016, from \$\mathbb{P}\$59.17 million as at year-end 2015. The net increase was mainly due to the increase in input VAT.

# Property, Plant, and Equipment - net

Property, plant, and equipment – net increased by 29.70% from \$\mathbb{P}\$254.07 as at year-ended 2015 to \$\mathbb{P}\$329.53 million as at period-ended December 31, 2016. The increase was due primarily to the purchase of lot for \$\mathbb{P}\$ 30.97million.

#### Other Non-current Assets

Other non-current assets decreased by 5.39% from \$\mathbb{P}\$13.86 million as at year end 2015 to \$\mathbb{P}\$13.11 million as at year end 2016. The decrease was mainly due to refund of utility deposit from Meralco resulting from their bill deposit update program based on average monthly electricity consumption.

#### Trade and Other Payables

This account increased by 56.94% from \$\mathbb{P}\$119.15 million as at year end 2015 to \$\mathbb{P}\$187.0 million by year-end 2016 due mostly to the additional purchases of machineries and equipments and raw materials..

#### Income tax payables

Income tax payable as of year-end 2016 decreased by 46.94% from ₱13.49 million to P6.33million due to higher tax payments in the first three (3) quarters compared to annualized computation of regular income tax due for 2016.

# Mortgage Payable

This account increased by 37.60% from P1.79million as at year-end 2015 to P4.27million in 2016 due to additional car financing loan from banks.

Car loans represent the acquisition of certain delivery equipment and motor vehicles through loan financing agreements with commercial banks, bearing annual effective interest that ranges from 9.95% to 12.75% and have maturity terms of five (5) years.

# Post-Employment Defined Benefit Obligations

Post-employment defined benefit obligation decreased by 13.33% from \$\mathbb{P}\$6.28million in 2015 to \$\mathbb{P}\$5.44 million in 2016.

The Company maintains a tax-qualified, partially funded, non-contributory postemployment defined benefit plan covering all regular full-time employees. The actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions.

# Retained Earnings

As at December 31, 2016, retained earnings increased by 62.36% from ₱133.15 million as at year-end 2015 to ₱216.18 million as at year- end 2016. The net increase is primarily due to the net profits reported for the year amounting to ₱114.57 million

# **III. Segment Operations**

The operating profit of the business segments of the company - Compounds and Pipe group

increased by 6.78% from P176.90 million to P 188.89 due to increase in revenues.

#### IV. Key Performance Indicators

LIQUIDITY RATIOS					
Key Indicators	December 31, 2016	December 31, 2015			
Current ratio	4.15: 1.00	5.52:1.00			
Acid test ratio	1.85:1.00	2.81:1.00			
Book value per share	1.48	1.35			
	SOLVENCY RATIOS	SOLVENCY RATIOS			

Key Indicators	December 31, 2016	December 31, 2015
Debt to equity ratio	0.23:1.00	0.18:1.00
Asset to equity ratio	1.23:1.00	1.18:1.00
	PROFITABILITY RATIOS	PROFITABILITY RATIOS
Key Indicators	December 31, 2016	December 31, 2015
Earnings per share	0.18	0.16
Return on assets	10.68%	10.95%
Return on equity	12.86%	14.18%
Gross profit ratio	26.74%	25.88%
Net profit ratio	10.27%	9.33%

#### **Notes:**

1. Current Ratio (Current Assets/Current Liabilities)

To test the Company's ability to pay its short-term debts

2. Acid Test Ratio (Quick Assets/Current Liabilities)

Measures the Company's ability to pay its short-term debts from its most liquid assets without relying on inventory.

3. Book Value per Share (Equity/Shares Outstanding)

Measures the amount of net assets available to stockholders of a given type of stock.

4. Debt to Equity Ratio (Total Liabilities/Total Equity

Measures the amount of total assets provided by stockholders

5. Asset to Equity Ratio (Total Assets/Total Equity)

Shows the relationship of the total assets to the portion owned by the stockholders.

Indicates the Company's leverage, the amount of debt used to finance the firm.

6. Earnings per Share (Net Profit/Shares Outstanding)

Reflects the Company's earning capability.

7. Return on Assets (Net Profit/Average Total Assets)

Indicates whether assets are being used efficiently and effectively

8. Return on Equity (Net Profit/Average Total Equity)

Measures the ability of the company to generate profit from investment of stockholders

9. Gross Profit Ratio (Gross Profit/Revenues)

Measures the percentage of gross income to sales

10. Net Profit Ratio (Net Profit/Revenues)

Measures the percentage of net income to sales

#### FY 2015 versus 2014

# 1. Results of Operations

Material Changes to the Statement of Comprehensive Income for the period ended December 31, 2015 compared to the Statement of Comprehensive Income for the period ended December 31, 2014 (increase/decrease of 5.00% or more)

#### Revenues

For the period ended December 31, 2015, revenues increased from \$\mathbb{P}850.74\$ million in 2014 to \$\mathbb{P}1,072.84\$ million, showing a year on year increase of 26.11%. The net increase in revenues primarily came from the 20.47% increase in PVC compounds sales and the 30.13% increase in pipes sales...

#### Cost of Goods Sold

In 2015, cost of goods sold increased by 24.37% from \$\mathbb{P}\$639.43 million to \$\mathbb{P}\$795.23 million. The increase is mainly due to the slight increase in overhead by 4.43% and increase in direct labor cost by 35.57%.

Outside services increased due to the hiring of more contractual workers during the year.

## Gross Profit and Gross Profit Margin

Gross profit increased from \$\mathbb{P}211.31\$ million for the year 2014 to \$\mathbb{P}277.61\$ million for the full year 2015, equivalent to a 31.38% growth. The gross profit margin improved from 24.84% for the full year 2014 to 25.88% for the full year 2015.

#### Other Operating Expenses

For the year 2015, other operating expenses increased by 9.29% from P115.96 million for the year 2014 to P126.74 million for the full year 2015. The increase was mostly due to the 405.07% increase in IPO related expense from P 0.83million to P 4.21 million in 2015.

#### Other Income (Charges)

In 2015, Other charges (net) increased from \$\mathbb{P}\$1.63 million in 2014 to \$\mathbb{P}\$4.53 million in 2015 due to full provision for allowance on impairment loss on the company's claim for Tax Credit Certificate on zero duty importations filed with the Bureau of Customs amounting to \$\mathbb{P}\$7.01 million.

#### Profit before Tax

The Company's profit before tax in 2015 increased by 56.16% from \$\mathbb{P}\$93.72 million in 2014 to \$\mathbb{P}\$146.35 million in 2015. The improvement was due to the revenue growth and improved gross profit margin.

# Tax Expense

Tax expenses increased by 63.03% from P28.34 million in 2014 to P46.21 million in 2015 due to the improved profitability in 2015 versus 2014.

# Net Profit and Net Profit Margin

The Company ended 2015 with \$\mathbb{P}\$100.15 million in net profits, which is a 53.18% increase from \$\mathbb{P}\$65.38 million in 2014. The increase is due to the increased revenues and improved gross profit margins.

Net profit margins improved from 7.69% to 9.33%.

#### 11. Financial Condition

Material Changes to the Statement of Financial Position as at December 31, 2015 compared to the Statement of Financial Position as at December 31, 2014 (increase/decrease of 5.00% or more)

# Cash and Cash Equivalents

Cash and cash equivalents increased by 246.24% to \$\mathbb{P}\$118.82 as at December 31, 2015 from \$\mathbb{P}\$34.32 million as at year-end 2014. The increase was primarily due to increase in revenues and collections.

#### Trade and Other Receivables - Net

Trade and other receivables – net increased by \$\mathbb{P}40.87\text{million}\$ or 19.24% to \$\mathbb{P}253.25\$ million as at December 31, 2015 from \$\mathbb{P}212.38\$ million as at year-end 2014. The increase was primarily due to the \$\mathbb{P}32.06\$ million increase in trade receivables, and the \$\mathbb{P}6.0\$ million increase in advances to related parties for purchase of land.

#### Prepayment and Other Current Assets

Prepayment and other current assets increased by 10.07% to \$\mathbb{P}\$59.17 million as at December 31, 2015, from \$\mathbb{P}\$53.75 million as at year-end 2014. The net increase was mainly due to the increase in input VAT net of allowance on impairment loss on application for TCC filed with the BOC.

#### Property, Plant, and Equipment – net

Property, plant, and equipment – net increased by 18.21% from \$\mathbb{P}\$214.93 as at year-ended 2014 to \$\mathbb{P}\$254.07 million as at period-ended December 31, 2015. The increase was due primarily to the \$\mathbb{P}\$23.59 million increase in construction in progress and \$\mathbb{P}\$34.66 million increase in machineries, factory, and other equipment and revaluation increase of land for \$\mathbb{P}\$5.39 million.

Construction in progress pertains to accumulated costs incurred in the construction of the PP-R/HDPE factory building, PP-R/HDPE machineries installation, PP-R/HDPE

warehouse, plant electricity consolidation, flood control system, and elevated flooring of warehouse, including capitalized borrowing costs.

#### Other Non-current Assets

Other non-current assets increased by 40.25% from \$\mathbb{P}\$9.88 million as at year end 2014 to \$\mathbb{P}\$13.86 million as at year end 2015. The increase was mainly due to the \$\mathbb{P}\$1.93 million increase in Deferred input VAT and \$\mathbb{P}\$2.07million increase in Security Deposits for Meralco power consolidation.

## Trade and Other Payables

This account decreased by 31.73% from P174.53 million as at year end 2014 to P119.15 by year-end 2015 due to timely settlement of obligations.

#### Interest-Bearing Loans and Borrowings - Current

The amount of bank loans totaling to \$\frac{1}{2}\$43.80 million in 2014 was fully settled in 2015 from IPO proceeds while the balance of \$\frac{1}{2}\$25.00 million was paid from receivable collections.

#### Income tax payables

Income tax payables increased by 73.55% from \$\mathbb{P}\$7.8 million to \$\mathbb{P}\$13.49 million. The increase was due to the increase in taxable Net profit from operations.

#### Deferred tax liability - net

Deferred tax liability – net increased by 26.42% from P7.39 million in 2014 to P9.35 million in 2015. The increase was due to the deferred tax liabilities relating to the revaluation increment in the value of land in 2015.

#### Post-Employment Defined Benefit Obligations

Post-employment defined benefit obligation increased by 57.99% from \$\mathbb{P}3.97\$ million in 2014 to \$\mathbb{P}6.28\$ million in 2015.

The Company maintains a tax-qualified, partially funded, non-contributory postemployment defined benefit plan covering all regular full-time employees. The actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions.

# Mortgage Payable

Mortgage payable decreased by 50.55% from ₱3.63 million in 2014 to ₱1.8 million in 2015 due to settlement of car loans upon maturity.

Car loans represent the acquisition of certain transportation equipment and motor vehicles through loan financing agreements with commercial banks, bearing annual effective interest that ranges from 9.95% to 12.75% and have terms of five (5) years payable monthly.

# Capital Stock

Capital stock increased by 33.42% from \$\mathbb{P}472.80\$ million in 2014 to \$\mathbb{P}630.80\$ million in 2015 due to the listing and issuance of 158,000,000 shares at the Philippine Stock Exchange at \$\mathbb{P}1.41\$ per share offer price.

# Additional Paid In Capital

This resulted from issuance of 158 million shares at  $\pm 0.41$  per share above par value  $\pm 1.00$  per share, net of registration and listing expenses and taxes incurred.

#### Revaluation Reserves

Revaluation reserves increased by 4.84% from \$\mathbb{P}\$32.10 million in 2014 to \$\mathbb{P}\$33.61 million in 2015. The increase was due to the revaluation increment in the value of land in 2015.

# Retained Earnings

As at December 31, 2015, retained earnings increased by 129.56% from ₱58.00 million as at year-end 2014 to ₱133.15 million as at year- end 2015. The net increase is primarily due to the net profits reported for the year amounting to ₱100.15 million

#### **III. Segment Operations**

The operating profit of the business segments of the company - Compounds and Pipes increased by 51.32% from P116.90 million to P 176.9 due to increase in sales of both segments.

# IV. Key Performance Indicators

LIQUIDITY RATIOS							
Key Indicators	December 31, 2014						
Current ratio	5.52:1.00	2.41:1.00					
Acid test ratio	2.81:1.00	0.98:1.00					
Book value per share	1.35	1.19					
	SOLVENCY RATIOS						
Key Indicators	December 31, 2015	December 31, 2014					
Debt to equity ratio	0.18:1.00	0.47:1.00					
Asset to equity ratio	1.18:1.00	1.47:1.00					
PROFITABILITY RATIOS							
Key Indicators	December 31, 2015	December 31, 2014					
Earnings per share	0.16	0.14					

Return on assets	10.95%	8.80%
Return on equity	14.18%	12.28%
Gross profit ratio	25.88%	24.84%
Net profit ratio	9.33%	7.69%

#### Notes:

1. Current Ratio (Current Assets/Current Liabilities)

To test the Company's ability to pay its short-term debts

2. Acid Test Ratio (Quick Assets/Current Liabilities)

Measures the Company's ability to pay its short-term debts from its most liquid assets without relying on inventory.

3. Book Value per Share (Equity/Shares Outstanding)

Measures the amount of net assets available to stockholders of a given type of stock.

4. Debt to Equity Ratio (Total Liabilities/Total Equity

Measures the amount of total assets provided by stockholders

5. Asset to Equity Ratio (Total Assets/Total Equity)

Shows the relationship of the total assets to the portion owned by the stockholders.

Indicates the Company's leverage, the amount of debt used to finance the firm.

6. Earnings per Share (Net Profit/Shares Outstanding)

Reflects the Company's earning capability.

7. Return on Assets (Net Profit/Average Total Assets)

Indicates whether assets are being used efficiently and effectively

8. Return on Equity (Net Profit/Average Total Equity)

Measures the ability of the company to generate profit from investment of stockholders

9. Gross Profit Ratio (Gross Profit/Revenues)

Measures the percentage of gross income to sales

10. Net Profit Ratio (Net Profit/Revenues)

Measures the percentage of net income to sales

#### FY 2014 versus 2013

# 1. Results of Operations

Material Changes to the Statement of Comprehensive Income for the period ended December 31, 2014 compared to the Statement of Comprehensive Income for the period ended December 31, 2013 (increase/decrease of 5.00% or more)

#### Revenues

For the period ended December 31, 2014, revenues increased from \$\mathbb{P}801.82\$ million in 2013 to \$\mathbb{P}850.74\$ million, showing a year on year increase of 6.10%. The net increase in revenues primarily came from the 6.57% increase in compounds sales and the 5.22% increase in pipes sales.

#### Cost of Goods Sold

In 2014, cost of goods sold increased by 1.73% from \$\mathbb{P}\$628.53 million to \$\mathbb{P}\$639.43 million. The increase is mainly due to the increases in overhead albeit the decreases in direct labor.

Supplies increased due to the resumption of the production of Crownflex, the increased prices of packaging supplies, and the additional requirement for shrink packaging for finished goods.

Outside services increased due to the hiring of more contractual workers during the year.

#### Gross Profit and Gross Profit Margin

Gross profit grew from ₱173.29 million for the full year 2013 to ₱211.31 million for the full year 2014, equivalent to a 21.94% growth.

The gross profit margin improved from 21.61% for the full year 2013 to 24.84% for the full year 2014. The improvement was due to the improved gross profit margins.

# Other Operating Expenses

For the full year 2014, other operating expenses increased by 11.65% from \$\mathbb{P}\$103.86 million for the full year 2014. The increase was mostly due to the 114.76% increase in outside services equivalent to \$\mathbb{P}\$5.70 million, 29.76% increase in transportation and travel equivalent to \$\mathbb{P}\$3.31 million, 35.76% increase in advertising and promotions equivalent to \$\mathbb{P}\$2.60 million, 20.43% increase in depreciation and amortization equivalent to \$\mathbb{P}\$1.30 million, and 51.97% increase in utilities equivalent to \$\mathbb{P}\$1.23 million.

Outside services increased due to the hiring of more contractual workers in both business groups, especially in the Warehouse & Physical Distribution, Pipes Warehouse, and Logistics Departments.

Transportation and travel increased due to the increase in sales and marketing personnel, transportation and travel of foreign consultants and technicians who set up the new machinery and equipment, and travel expenses for the Company technicians set for training abroad.

Advertising and promotion expenses increased due to the increased marketing and business development activities during the year.

Depreciation expenses increased due to the addition of delivery trucks and Company vehicles, and the major replacement of office equipment.

Lastly, utilities increased due to the two (2) additional office units (Units 1809 and 1810) leased during the year.

#### Other Income (Charges)

In 2014, other income turned around to other charges due to the lower foreign currency gains from \$\mathbb{P}\$1.98 million in 2013 to \$\mathbb{P}\$0.70 million in 2014. Furthermore, no income were earned on gain on sale of property and equipment and other income in 2014.

#### Profit before Tax

The Company's profit before tax in 2014 improved by 31.87% from \$\mathbb{P}\$71.07 million in 2013 to \$\mathbb{P}\$93.72 million in 2014. The improvement was due to the increased revenues and improved gross profit margins due to efficiencies.

## Tax Expense

Tax expenses increased by 32.91% due to the improved profitability in 2014 versus 2013.

# Net Profit and Net Profit Margin

The Company ended 2014 with \$\mathbb{P}65.38\$ million in net profits, which is a 31.42% increase from \$\mathbb{P}49.75\$ million in 2013. Ultimately, the increase is due to the increased revenues and improved gross profit margins due to efficiencies.

Net profit margins improved from 6.20% to 7.69%.

#### 11. Financial Condition

Material Changes to the Statement of Financial Position as at December 31, 2014 compared to the Statement of Financial Position as at December 31, 2013 (increase/decrease of 5.00% or more)

#### Cash and Cash Equivalents

Cash and cash equivalents decreased by 65.42% as at December 31, 2014 from ₱99.25 million as at year-end 2013 to ₱34.32 million as at December 31, 2014. The decrease was primarily due to increased working capital requirements, with trades and other receivable increasing by ₱54.08 million, inventories increasing by ₱121.91 million, and prepayments and other current assets by ₱9.69 million, acquisition of property, plant, and equipment amounting to ₱63.40 million, and payment of cash dividends of ₱7.00 million despite the increase in trade and other payables amounting to ₱45.31 million and interest-bearing loans and borrowings amounting to ₱67.26 million.

#### Trade and Other Receivables - Net

Trade and other receivables – net increased by 37.03% as at December 31, 2014 from \$\textstyle{P}\$154.99 million as at year-end 2013 to \$\textstyle{P}\$212.38 million. The increase was primarily due to the \$\textstyle{P}\$38.21 million increase in trade receivables, and the \$\textstyle{P}\$13.12 million increase in advances to suppliers for machineries and equipment and to contractors for building improvements.

#### **Inventories**

Inventories increased by 67.03% as at December 31, 2014, from \$\mathbb{P}\$181.87 million as at year-end 2013 to \$\mathbb{P}\$303.78 million as at period-ended December 31, 2014. This is due primarily to the increase in finished goods and raw materials inventories. Finished goods inventory increased by \$\mathbb{P}\$63.66 million due to the anticipated increase in customer orders. Raw materials increased by \$\mathbb{P}\$50.66 million due to the anticipated lag in delivery of imported raw materials in light of the port congestion.

#### Prepayment and Other Current Assets

Prepayment and other current assets increased by 21.99% as at December 31, 2014, from \$\frac{1}{2}\$44.06 million as at year-end 2013 to \$\frac{1}{2}\$53.75 million as at period-ended December 31, 2014. The net increase was mainly due to the \$\frac{1}{2}\$21.39 million increase in input VAT and the \$\frac{1}{2}\$12.04 million decrease in tax credit certificate.

#### Property, Plant, and Equipment – net

Property, plant, and equipment – net increased by 25.50% from ₱171.26 as at year-ended 2013 to ₱214.93 million as at period-ended December 31, 2014. The increase was due primarily to the ₱31.50 million increase in construction in progress and ₱11.30 million net increase in machineries, factory, and other equipment.

Construction in progress pertains to accumulated costs incurred in the construction of the PP-R/HDPE factory building, PP-R/HDPE machineries installation, PP-R/HDPE warehouse, plant electricity consolidation, flood control system, and elevated flooring of warehouse, including capitalized borrowing costs.

# Other Non-current Assets

Other non-current assets increased by 59.48% from \$\mathbb{P}6.20\$ million in as at year end 2013 to \$\mathbb{P}9.88\$ million as at year end 2014. The increase was mainly due to the \$\mathbb{P}3.70\$ million increase in Deferred input VAT.

# Trade and Other Payables

Trade and other payables accounted for 64.64% of the Total Liabilities of the Company as at December 31, 2014.

This account increased by 35.73% by year-end 2014 due to the ₱30.30 million increase in trust receipt payables and the ₱13.60 million increase in trade payables.

The trust receipt payables relating to the purchase of certain raw materials in 2014 are payable within six (6) months, which bears an interest of 4.25% per annum

#### Interest-Bearing Loans and Borrowings - Current

For the year-ended, December 31, 2014, interest-bearing loans and borrowings – current increased by 2,502.87% from P2.74 million as at year-end 2013 to P71.28 million as at year-

ended December 2014. This account is composed of bank loans totaling to \$\mathbb{P}68.80\$ million and \$\mathbb{P}2.48\$ million in car loans.

In 2014, the Company obtained certain bank loan totaling \$\mathbb{P}\$68.80 million, supported by the executed, unsecured, short-term promissory notes with Security Bank Corporation for additional operating capital requirements and the financing of certain construction projects. This new bank loan is payable within six months and bears an interest of 4.25% per annum. Portions of the bank loan obtained amounting \$\mathbb{P}\$21.05 million were specifically earmarked for the construction of the PP-R and HDPE manufacturing plant and amounting to \$\mathbb{P}\$22.75 million for the purchase of PP-R and HDPE equipment. These loans are under JSS (joint and solidary signature) guaranty of certain stockholders of the Company (Sps. Walter H. Villanueva and Tita P. Villanueva and Sps. Nicasio T. Perez and Christie T. Perez).

Car loans represent the acquisition of certain transportation equipment and motor vehicles through loan financing agreements with commercial banks, bearing annual effective interest that ranges from 9.95% to 12.75% and have terms of five (5) years payable monthly.

#### Income tax payables

Income tax payables decreased by 22.05% from \$\mathbb{P}\$9.97 million to \$\mathbb{P}\$7.78 million. The increase was due to the increase in Net Income for the year.

#### Interest-bearing Loans and Borrowings – net of current portion

Interest-bearing Loans and Borrowings – net of current portion decreased by 22.91% from P4.71 million by the 2013 year-end to P3.63 million by the December 2014 year-end.

#### Deferred tax liability - net

Deferred tax liability – net increased by 13.20% from \$\mathbb{P}\$6.53 million to \$\mathbb{P}\$7.39 million. The increase was due to the deferred tax liabilities relating to the revaluation increment in the value of land during in 2014.

#### Post-Employment Defined Benefit Obligations

Post-employment defined benefit obligation decreased by 17.97% from \$\mathbb{P}\$4.84 million to \$\mathbb{P}\$3.97 million. The increase was due to the higher increase in the fair value of the plan assets by 23.38% versus the 14.13% increase in the present value of the obligation.

The Company maintains a tax-qualified, partially funded, non-contributory postemployment defined benefit plan covering all regular full-time employees. The actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions.

#### Capital Stock

Capital stock increased by 34.01% from P352.80 million to P472.80 million due to the stock dividends declared and issued during the year.

# Revaluation Reserves

Revaluation reserves increased by 8.43% from ₱29.60 million to ₱32.10 million. The increase was due to the revaluation increment in the value of land in 2014.

# Retained Earnings

As at December 31, 2014, retained earnings decreased by 51.51% from \$\mathbb{P}\$119.62 million as at year-end 2013 to \$\mathbb{P}\$58.00 million as at year- end 2014. The net decrease is primarily due to the \$\mathbb{P}\$120.00 million stock dividends and the \$\mathbb{P}\$7.00 million cash dividends declared for the period, which was mitigated by the \$\mathbb{P}\$65.38 million net profits reported for the year.

# **III. Segment Operations**

The operating profit of the business segments of the company - Compounds and Pipes increased by 26.16% from P92.66 million to P116.90 million due to increase in sales of both segments.

# IV. Key Performance Indicators

LIQUIDITY RATIOS					
Key Indicators	December 31, 2014	December 31, 2013			
Current ratio	2.41 : 1.00	3.44:1.00			
Acid test ratio	0.98:1.00	1.82:1.00			
Book value per share	1.19	1.42			
	SOLVENCY RATIOS				
Key Indicators	December 31, 2014	December 31, 2013			
Debt to equity ratio	0.47:1.00	0.31 : 1.00			
Asset to equity ratio	1.47:1.00	1.31:1.00			
	PROFITABILITY RATIOS				
Key Indicators	December 31, 2014	December 31, 2013			
Earnings per share	0.14	0.14			
	8.80%	7.83%			
Return on assets					
Return on equity	12.28%	10.33%			
Gross profit ratio	24.84%	21.61%			
Net profit ratio	7.69%	6.20%			

#### Notes:

- 1. Current Ratio (Current Assets/Current Liabilities)
  - To test the Company's ability to pay its short-term debts
- 2. Acid Test Ratio (Quick Assets/Current Liabilities)

Measures the Company's ability to pay its short-term debts from its most liquid assets without relying on inventory.

3. Book Value per Share (Equity/Shares Outstanding)

Measures the amount of net assets available to stockholders of a given type of stock.

4. Debt to Equity Ratio (Total Liabilities/Total Equity

Measures the amount of total assets provided by stockholders

5. Asset to Equity Ratio (Total Assets/Total Equity)

Shows the relationship of the total assets to the portion owned by the stockholders. Indicates the Company's leverage, the amount of debt used to finance the firm.

6. Earnings per Share (Net Profit/Shares Outstanding)

Reflects the Company's earning capability.

7. Return on Assets (Net Profit/Average Total Assets)

Indicates whether assets are being used efficiently and effectively

8. Return on Equity (Net Profit/Average Total Equity)

Measures the ability of the company to generate profit from investment of stockholders

9. Gross Profit Ratio (Gross Profit/Revenues)

Measures the percentage of gross income to sales

10. Net Profit Ratio (Net Profit/Revenues)

Measures the percentage of net income to sales

# 2017 Plan of Operations

- 1. **Acquisition of property** The present property of 3.2 hectares in Guiguinto, Bulacan is already fully utilized after the construction of PPR/HDPE production and warehouse facilities. The company will start searching for options to suitable properties for future expansion.
- 2. **Expand capacity of Pipe Group** The Pipes Division acquired a new extruder capable to produce big-sized PVC pipes with diameter ranging from 315mm to 630mm. These wide-sized pipes will be used in canals, waterways, subdivision drainage, secondary and municipal roads drainage, and vertical collective drainage in high-rise buildings.
- 3. **Broaden sales reach to more key cities** The company will undertake more aggressive market campaigns in key regions in Luzon, Visayas and Mindanao. More business development personnel are mobilized to also reach more practitioners in the construction industry.
- 4. **Launch uPVC roofing** This new product will be launched around second half of 2017. Construction of production and warehouse facilities are underway.
- 5. **Continue Corporate Social Responsibility (CSR) initiatives** The company supported the rehabilitation of the shelter for our Philippine Eagle at the Ninoy Aquino Parks and Wildlife.

#### Item 7. Financial Statements

The Financial Statements of the Company are incorporated herein by reference and attached as an integral part of this SEC Form 17-A.

#### Item 8. Information on Independent Public Accountant and Other Related Matters

# 1. Independent Public Accountant

a. Punongbayan & Araullo (P&A) was engaged by the company to audit the Company's financial statements for the calendar years December 31, 2016, 2015 and 2014. Their responsibility is to express an opinion on these financial statements based on their audit. The audits were conducted in accordance with Philippine Standards on Auditing.

Punongbayan & Araullo has neither shareholdings in the Company nor any right, whether legally enforceable or not, to nominate persons or to subscribe to the securities in the Company. Both these independent public accountants will not receive any direct or indirect interest in the Company and in any securities thereof (including options, warrants, or rights thereto) pursuant to or in connection with the Listing. The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines set by the Board of Accountancy and approved by the Professional Regulation Committee.

#### b. Audit and Audit Related Fees

Punongbayan & Araullo billed the Company \$\mathbb{P}\$225,000.00, \$P350,000.00 and \$P380,000.00 for the examination of the financial statements for the calendar years December 31, 2014, 2015 and 2016 respectively, exclusive of 15% of professional fees for out of pocket expenses

#### c. Tax Fees

Punongbayan & Araullo did not render professional services to the Company for tax accounting, compliance, advice, planning, and any other form of tax services.

#### d. All Other Fees

Punongbayan & Araullo billed the Company \$\mathbb{P}730,000.00\$ for additional work done in relation to the IPO of the Company, exclusive of 15% fixed out of pocket expenses.

June 30, 2014 audit report	P 290,000.00
September 30, 2014 audit report	125,000.00
Compilation of three year (2012.2013,2014) AFs	55,000.00
Review of offering circular	100,000.00
Delivery of Comfort letter	160,000.00

Punongbayan billed the Company \$\frac{1}{2}\$170,000.00 for audit reports on the use of IPO proceeds for the second, third and fourth quarters of 2015.

#### e. Audit Committee Approval Policies

Under the Company's Manual on Corporate Governance, the policies and procedures for the audit rendered by the independent public auditors are to be taken up, discussed, and approved by the Company's Audit Committee.

The Audit Committee's decisions are based on the standards set forth by the Company for the purpose of audit or tax services, as the case may be. If the proposal submitted by the independent public auditor is within the standards set forth, then the proposal is forwarded to the Company's Board of Directors for approval.

# 2. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There was no event where P&A and the Company had any disagreement with regard to any matter relating to accounting principles or practices, disclosure of financial statements or auditing scope or procedure.

#### **Changes in Accounting Policies**

Please refer to Note 2 – Summary of Significant Accounting Policies under Changes in Accounting Policies and Disclosures discussion on the Notes to Financial Statements of the year ended December 31, 2016, included in this report.

#### PART III – CONTROL AND COMPENSATION INFORMATION

#### Item 9. Directors and Executive Officers of the Issuer

Board of Directors

The Company's Board of Directors is responsible for the over-all management and direction of the Company. The Board meets to review and monitor the Company's future plans. Each Board member serves for a term of one (1) year, subject to re-election. A director who was elected to fill any vacancy holds office only for the unexpired term of his/her predecessor.

As of December 31, 2016, the composition of the Company's Board of Directors is as follows. The independent directors, Marie Therese G. Santos and Ernesto R. Alberto were elected on September 5, 2014, while Mr. Bede Lovell S. Gomez was elected on August 11, 2016. The rest were elected during the Company's annual stockholders' meeting held on May 19, 2016:

Board of Directors							
Name	ne Age Nationality Present Position		Period of Service in the Company				
Walter H. Villanueva	62	Filipino	Chairman of the Board	26 years			
Eugene H. Lee Villanueva	60	Filipino	Director	26 years			
Tita P. Villanueva	61	Filipino	Director	26 years			
Nicasio T. Perez	59	Filipino	Director	26 years			
Derrick P. Villanueva	34	Filipino	Director	7 years			
Jefferson T. Sy	60	Filipino	Director	more than 1 year			
Marie Therese G. Santos	59	Filipino	Independent Director	more than 2 years			
Ernesto R. Alberto	54	Filipino	Independent Director	more than 2 years			
Bede Lovell S. Gomez	48	Filipino	Independent Director	less than 1 year			

To describe the business experience of the Company's directors for the past five (5) years, we have outlined hereunder their professional and business affiliations, as follows:

# Walter H. Villanueva, 62, Filipino, Chairman of the Board, Group Head-Pipe Group and General Manager – PP-R/HDPE Pipes Division

Mr. Walter H. Villanueva is concurrently a director and stockholder of Asean Timber Corporation, Husky Plastics Corporation, WT Derrick Realty Corporation and Guiguinto Integrated Wood Industries Corporation. He is likewise the President or Chairman and General Manager of these companies. From 2005 to present, Mr. Villanueva served as the Vice President for Sales and Marketing and the General Manager for the Pipes Group of Crown Asia Chemicals Corporation.

Mr. Villanueva holds a Bachelor of Science degree in Business Administration and Marketing from the University of the Philippines Diliman.

# Eugene H. Lee Villanueva, 60, Filipino, Director, President, and General Manager – Compounds Division

Mr. Eugene H. Lee Villanueva is concurrently a director and stockholder of Husky Plastics Corporation. He is an MBA Candidate in the Ateneo De Manila University and holds a Bachelor of Science degree in Pre Medicine from the University of the Philippines.

# Tita P. Villanueva, CPA, 61, Filipino, Director and VP-Comptroller

Mrs. Tita P. Villanueva is concurrently a director and stockholder of Asean Timber Corporation, Husky Plastics Corporation, WT Derrick Realty Corporation, and Guiguinto Integrated Wood Industries Corporation. She likewise serves as the Comptroller and Chairman of the Board of Asean Timber Corporation, Treasurer of both Husky Plastics Corporation and WT Derrick Realty Corporation, and Vice President of Guiguinto Integrated Wood Industries Corporation. Mrs. Villanueva holds a Bachelor of Science degree in Business Administration and Accountancy from the University of the Philippines Diliman.

#### Nicasio T. Perez, 59, Filipino, Director and VP-Treasurer

Mr. Nicasio T. Perez is concurrently a director and stockholder of Asean Timber Corporation and Guiguinto Integrated Wood Industries Corporation. He likewise serves as Treasurer of Asean Timber Corporation and Chairman of the Board of Directors of Guiguinto Integrated Wood Industries Corporation. He holds a Bachelor of Science degree in Commerce from the University of Sto. Tomas.

# Derrick P. Villanueva, 34, Filipino, Director and General Manager – PVC Pipes Division

Mr. Derrick P. Villanueva was the Assistant General Manager – PVC Pipes Division position from July 2009 to December 2013 before he was promoted to General Manager for the same division on January 1, 2014. He is concurrently a director and stockholder of WT Derrick Realty

Corporation. Mr. Villanueva holds a Diploma in Chemical Sciences from the British Columbia Institute of Technology and a Bachelor of Science degree in Entrepreneur Management from the University of Asia and the Pacific.

# Jefferson T. Sy, 60, Filipino, Director

Jefferson T. Sy was duly elected and assumed office effective May 29, 2015. Mr. Sy holds a Bachelor of Science degree in IME from the De La Salle University – Taft. He is also officer of two (2) other companies.

# Marie Therese G. Santos, 59, Filipino, Independent Director

Ms. Marie Therese G. Santos is concurrently a director, stockholder, and administrator of Gravitas Prime. Ms. Santos also sits as Independent Director of First Abacus Holdings, Inc. and Treasurer/ Trustee of UP High, Preparatory, Elementary, and Integrated School Alumni Foundation. She previously served as CFO, and after her resignation, as Independent Director and Chairman of the Audit Committee of Music Semiconductors Corporation. She also served as Director and Chairman of the Risk Management Committee of both Rural Bank of Solano (Nueva Vizcaya), Inc. and Cordillera Savings and Loan Association.

Ms. Santos holds a Masters degree in Business Administration and Bachelor of Science degree in Chemical Engineering from the University of the Philippines. She is a licensed Chemical Engineer.

# Ernesto R. Alberto, 55, Filipino, Independent Director

Mr. Ernesto R. Alberto is concurrently the Executive Vice President of the Philippine Long Distance Telephone Company (PLDT). He is also the President and CEO of Telesat, Inc. and ePLDT, Inc., as well as the President of ePDS, Inc. In addition, he is the Chairman of ACASIA Communications Sdn Bhd, Bonifacio Communications Corp., PLDT SUBIC TELECOM, INC. (PLDT Subictel), Clark Telecommunication Company Inc. (PLDT Clarktel), ABM Global Solutions, iPlus, and Junior Achievement Philippines. He also holds directorships in PLDT Philcom, PLDT Maratel, Inc., PLDT Global Philippines, PLDT Global Malaysia, Mabuhay Investments Corp., IP Converge Data Services, Inc., and IBM Analitika Philippines. Mr. Alberto was a director of the Business Processing Association of the Philippines (BPA/P) from 2007 to 2011. Mr. Alberto obtained his Master's Degree in Economic Research from the University of Asia and the Pacific and his Bachelor's Degree Major in Economics, Minor in Mathematics and Political Science from San Beda College.

#### Bede Lovell S. Gomez, 48, Filipino, Independent Director

Mr. Bede Lovell S. Gomez is currently a member of the Board of Directors of Ardenwood Construction and Orbis Capital Ventures, Inc. He is also a Board Member/Trustee of the Fund Managers Association of the Philippines a a member of the Trust Officers Association of the Philippines. Prior to this, he was the Trust Officer/Group Head of the Investment Advisory and Trust Group of First Metro Investment Corporation (FMIC) where he was also the Assistant Vice President-Head of Investment Advisory Group. Before his stint in FMIC, he was

Assistant Vice President/Head of Investments-Equities and Fixed Income of the Robinsons Bank Trust and Investment Group. Mr. Gomes earned his B.A. Political Science/Economics degree from the Loyola University of Chicago (USA).

# **Executive Officers**

As of this date, the following are the executive officers of the Company:

Principal Officers						
Name	Age	Nationality	Present Position	Year Position was Assumed		
Eugene Lee Villanueva	60	Filipino	President; General Manager - Compounds Division	1989		
Walter H. Villanueva	62	Filipino	General Manager – Pipes Group and General Manager of PPR/HDPE Division; General Manager – Pipes Division	2014 2005		
Tita P. Villanueva	61	Filipino	Vice President-Comptroller	2005		
Nicasio T. Perez	59	Filipino	Vice President- Treasurer	1992		
Derrick P. Villanueva	34	Filipino	General Manager – PVC Pipes Division	2014		
Hans Joseph T. Perez	27	Filipino	Assistant General Manager – PPR /HDPE Pipes Division	2014		
Samuel Leonard S. Lee Villanueva	28	Filipino	Assistant General Manager – Compounds Division	2015		
Jason C. Nalupta	45	Filipino	Corporate Secretary and Compliance Officer	2012		
Ria Carmela C. Cruz	32	Filipino	Assistant Corporate Secretary	2014		

The following outlines the business experience of the other Company's officers for the past five (5) years:

# Hans Joseph T. Perez, 27, Filipino, Assistant General Manager – PP-R/HDPE Pipes Division

Mr. Hans T. Perez assumed his position as Assistant General Manager of the PP-R /HDPE Pipes Division in 2015. He holds a Bachelor of Science degree in Commerce major in Business Management from the De La Salle University.

Samuel Leonard S. Lee Villanueva, 28, Filipino, Assistant General Manager-Compounds Division

Mr. Samuel Lee Villanueva assumed his position as Assistant General Manager-Compounds Division in 2015. He holds a Bachelor of Business Administration degree in Business Management from the Concordia University Texas, U.S.A.

# Jason C. Nalupta, 45, Filipino, Corporate Secretary and Chief Information Officer

Atty. Jason C. Nalupta is also currently the Corporate Secretary of listed firm A Brown Company, Inc. and Assistant Corporate Secretary of listed firm Pacific Online Systems Corporation. He is also a Director and/or Corporate Secretary or Assistant Corporate Secretary of Lucky Circle Corporation, Loto Pacific Leisure Corporation, Total Gaming Technologies, Inc., Basic Leisure and Gaming Networks, Inc., Innovative Solutions Consultancy Group Corporation, Powerball Gaming and Entertainment Corporation, and Stage Craft International, Inc. Atty. Nalupta is a partner at Tan Venturanza Valdez Law Offices. He is a member of the Philippine Bar and holds a Juris Doctor degree and a Bachelor of Science degree in Management Major in Legal Management from the Ateneo de Manila University.

# Ria Carmela C. Cruz, 32, Filipino, Assistant Corporate Secretary

Atty. Ria Carmela R. Cruz concurrently serves as Assistant Corporate Secretary of listed firms such as TKC Steel Corporation, Coal Asia Holdings Incorporated, Asia United Bank Corporation and private companies Goodyear Steel Pipe Corporation and Campanilla Mineral Resources and Corporate Secretary of PhilEquity Management and Sisco Steel Corporation. Atty. Cruz is an associate at Tan Venturanza Valdez Law Offices. She holds a Juris Doctor degree and a Bachelor of Arts Degree in Public Administration, cum laude, both from the University of the Philippines.

# Significant Employees

No single person is expected to contribute more significantly than others do to the business since the Company considers the collective efforts of all its employees as instrumental to the overall success of the Company's performance. Other than standard employment contracts, there are no arrangements with non-executive employees that will assure the continued stay of these employees with the Company.

#### **Board Meetings and Attendance**

Board	Name	No. of Meetings Held during the Year	No. of Meetings Attended	%
Chairman	Walter H. Villanueva	9	9	100%
Member	Eugene H. Villanueva	9	9	100%
Member	Tita P. Villanueva	9	6	67%
Member	Nicasio T. Perez	9	7	78%
Member *	Oscar T. Perez	7	5	71%
Member	Derrick P. Villanueva	9	8	89%
Member	Jefferson T. Sy	9	8	89%

Member	Marie Therese G. Santos	9	9	100%
Member	Ernesto R. Alberto	9	9	100%
Member *	Bede Lovell S. Gomez	2	1	50%

Note: \*Mr. Oscar T. Perez resigned effective August 11, 2016. Mr. Bede Lovell S. Gomez assumed his post as Independent Director effective August 11, 2016.

# Item 10. Executive Compensation

The following summarizes the executive compensation received by the President and the top four (4) most highly compensated officers of the Company for 2014, 2015 and 2016. It also summarizes the aggregate compensation received by all the officers and directors, unnamed.

Name and Position	Year	Salaries	Bonuses	Others	Total
Eugene Lee Villanueva/President and General Manager-Compounds Group Walter H. Villanueva/ General Manager-Pipes Group/ General Manager – PP-R/HDPE Pipes Division Tita P. Villanueva/ VP-Comptroller Nicasio T. Perez/VP- Treasurer	2014	₽10,284,240	-none-	₽84,008	₽10,368,247
Derrick P. Villanueva/General Manager-PVC Pipes Division  CEO and the four (4) most highly compensated officers named above	2015	₽12,104,755	-none-	₽410,784	₽12,515,539
CEO and the four (4) most highly compensated officers named above	2016	P11,617,445	-none-	P402,548	<b>P</b> 12,019,993
Aggregate compensation paid to all	2014	<del>P</del> 11,089,365	-none-	<del>P</del> 91,012	<del>P</del> 11,180,377
officers and directors as a group	2015	₽12,104,755	-none-	<del>P</del> 410,784	₽12,515,539
unnamed	2016	P14,965,621	-none-	P479,391	P15,445,012

#### **Compensation of Directors**

Under the By-Laws of the Company, by resolution of the Board, each director shall receive a reasonable per diem allowance for his attendance at each meeting of the Board. As compensation, the Board shall receive and allocate an amount of not more than 10.00% of the net income before income tax of the Company during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of stockholders representing at least a majority of the outstanding capital stock at a regular or special meeting of the stockholders.

Currently, director's fee for independent directors is P 20,000.00 per meeting attended and P 10,000.00 for the other directors per meeting attended.

#### Item 11. Security Ownership of Certain Beneficial Owners and Management

# Security Ownership of Certain Record and Beneficial Owners

As at December 31, 2016, the following are the owners of record, directly or indirectly, of more than 5.00% of the Company's outstanding capital stock, the number of shares and percentage of shareholdings of each of them:

Security O	wnership				
Title of Class	Name, address of record owner and relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent of Class
Common	Eugene H. Lee Villanueva West Triangle Homes, Quezon City Shareholder	Same as record owner	Filipino	94,559,999	14.99%
Common	Walter H. Villanueva Corinthian Gardens, Quezon City Shareholder	Same as record owner	Filipino	71,669,999	11.36%
Common	Jefferson T. Sy Damar Village, Quezon City Shareholder	Same as record owner	Filipino	47,280,000	7.49%
Common	Nicasio T. Perez West Triangle Homes, Quezon City Shareholder r	Same as record owner	Filipino	47,279,999	7.49%
Common	Tita P. Villanueva Corinthian Gardens, Quezon City Shareholder	Same as record owner	Filipino	47,279,999	7.49%
	TOTA	L		308,069,996	48.84%

# Security Ownership of Directors and Management

The following are the number of shares owned of record by the directors and executive officers of the Company and the percentage of shareholdings of each of them as of December 31, 2016:

Direct Ownership by Board of Directors and Management						
Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenshi p	Percent of Class		

Direct Ow	nership by Board of Directors and Man	agement		
Title of Class	Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Citizenshi p	Percent of Class
Common	Eugene H. Lee Villanueva President, General Manager – Compounds Division, and Director	94,559,999 Direct	Filipino	14.99%
Common	<b>Walter H. Villanueva</b> Chairman of the Board, General Manager — Pipes Group, and General Manager — PP- R/HDPE Pipes Division	70,919,999 Direct	Filipino	11.24%
Common	<b>Tita P. Villanueva</b> Vice President — Comptroller and Director	47,279,999 <i>Direct</i>	Filipino	7.49%
Common	Nicasio T. Perez Vice President — Treasurer and Director	47,279,999 <i>Direct</i>	Filipino	7.49%
Common	Jefferson T. Sy  Director	100,000 <i>Direct</i>	Filipino	0.00%
Common	<b>Derrick P. Villanueva</b> General Manager – PVC Pipes Division and Director	400,001 Direct	Filipino	0.06%
Common	Marie Therese G. Santos  Independent Director	1 Direct	Filipino	-nil-
Common	Ernesto R. Alberto  Independent Director	1 Direct	Filipino	-nil-
Common	Bede Lovell S. Gomez  Independent Director	1 Direct	Filipino	-nil-
Total				41.30%

As of December 31, 2016, the aggregate direct and indirect ownership of all directors and officers of the Company as a group is 41.30% of the total issued and outstanding shares of the Company.

# **Selling Security Holders**

None of the Offer Shares is to be offered for the account of security holders.

# **Voting Trust**

The Company knows of no person holding more than 5.00% of shares under a voting trust of similar agreement.

# Item 12. Certain Relationships and Related Transactions

# Family Relationships

Mr. Walter H. Villanueva and Mr. Eugene H. Lee Villanueva are siblings.

Mrs. Tita P. Villanueva and Mr. Nicasio T. Perez are siblings.

Mr. Walter H. Villanueva and Mrs. Tita P. Villanueva are spouses.

Mr. Derrick P. Villanueva is the son of Mr. Walter H. Villanueva and Mrs. Tita P. Villanueva.

Mr. Samuel Leonard S. Lee Villanueva is the son of Mr. Eugene H. Lee Villanueva. Mr. Hans Joseph T. Perez is the son of Mr. Nicasio T. Perez.

There are no other family relationships known to the Company among directors, executive officers, or persons nominated or chose by the registrant to become directors or executive officers other than the ones disclosed.

Details of the Related Party Transaction are discussed under Note 17 of the Audited Financial Statements.

#### PART IV – CORPORATE GOVERNANCE

# Item 13. Compliance with Leading Practice on Corporate Governance

The company was listed at the Philippine Stock Exchange (PSE) on April 27, 2015. A new Manual of Corporate Governance for Publicly Listed Companies shall be submitted on or before May 31, 2017, in compliance with SEC Memorandum Circular No. 19 dated November 22, 2016.

#### PART V - EXHIBITS AND SCHEDULES

# Item 14. Exhibits and Reports on SEC Form 17-C

- (a) Exhibits none
- (b) Reports on SEC Form 17-C for the last six months of the year

# CROWN ASIA CHEMICALS CORPORATION LIST OF CORPORATE DISCLOSURES UNDER SEC FORM 17-C JULY 1, 2016 TO DECEMBER 31, 2016

Date	Description of Disclosure
July 26, 2016	Press Release
August 12, 2016	Change in Directors and/or Officers
November 10, 2016	Press Release

# INDEX TO FINANCIAL STATEMENTS Form 17-A, Item 7

Statement of Management's Responsibility for Financial Statements Independent Auditor's Report
Statements of Financial Position
Statements of Income
Statements of Comprehensive Income
Statements of Changes in Equity
Statements of Cash Flows
Notes to Financial Statements

#### **SIGNATURES**

CROWN ASIA CHEMICALS CORPORATION

Issue

walter'h. villanueva

Chairman

TITA P. VILLANUEVA

Chief Finance Officer

EUGENE H. LEE VILLANUEVA
President

ATTY. JASON C. NALUPTA

Corporate Secretary

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day
of\_\_\_\_\_2017 affiants exhibiting to me their Residence Certificates, as follows:

NAMES	CTC NO.	DATE/PLACE OF ISSUE
Walter H. Villanueva	33238239	01/26/2017 Valenzuela City
Eugene H. Lee Villanueva	33238278	01/29/2017 Valenzuela City
Tita P. Villanueva	33238238	01/26/2017 Valenzuela City
Atty. Jason C. Nalupta	01244560	01/12/2017 Manila

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Page No. 31
Book No. 11

Series of 2017.

NOTARY PUBLIC

ISAIAH G. SAN MIGUEL

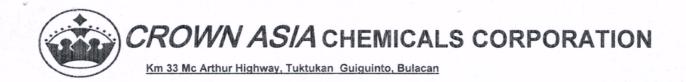
Notary Public for Cities of Pasig and San Juan and in the Municipality of Pateros Appointment No. 105 (2016-2017)
Commission Expires on December 31, 2017
2704 East Tower, PSE Centre Exchange Road,
Ortigas Center, 1605 Pasig City
39 PTR No. 2553925 / 01.09.2017 / Mandaluyong
IBP No. LRN-013775 / 04.22.15 / PPLM

Roll of Attorneys No. 64234

# **COVER SHEET**

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# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **CROWN ASIA CHEMICALS CORPORATION** is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the year ended **December 31, 2016**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditor appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

WALTER H. VILLANUEVA
Chairman of the Board

EUGENE H. VILLANUEVA
Chief Executive Officer

TITA P. VILLANUEVA
VP-Comptroller

Signed this \_\_\_\_\_ day of \_\_\_\_\_

SUBSCRIBED AND SWORN to before me this MAR 0 1 2017 affiant (s) exhibiting to me their Passports, as follows:

# NAMES

# Walter H. Villanueva Eugene H. Villanueva Tita P. Villanueva

# Doc. No. 339 Page No. 69 Book No. 411 Series of 2017.

# PASSPORT NO.

# EC2769751 EB9417635 ID 0111-3657585-1

# EXPIRATION/PLACE OF ISSUE

11/18/19 DFA NCR EAST 10/20/18 DFA MANILA Unified Multi-Purpose ID

ATTY. TOMAS B. BAGA, JR.
NOTARY PUBLIC
ANDITAR MPPISBIZIO6-2017)
ATTYS. ROLL NO. 13003
IBP NO. 1070619-1-26-17
PTR NO. 7637968 N CO.
MCLE NO. V-0026048
MANERE BLUG, V. LANA, Q.C.

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# CERTIFICATE ON THE COMPILATION SERVICES FOR THE PREPARATION OF THE FINANCIAL STATEMENTS AND NOTES TO THE FINANCIAL STATEMENTS

I hereby certify that I am the Certified Public Accountant (CPA) who performed the compilation services related to the preparation and presentation of financial information of an entity in accordance with an applicable financial reporting framework and reports as required by accounting and auditing standards for CROWN ASIA CHEMICALS CORPORATION for the period ending December 31, 2016.

, ————————————————————————————————————
In discharging this responsibility, I hereby declare that (check one (1)):
I, am the General Accountant of Crown Asia Chemicals Corporation.
I, am the <u>(position)</u> of <u>(name of organization/person)</u> and was contracted to perform this service.
Furthermore, in my compilation services for the preparation of the Financial Statements and Notes to the Financial Statements, I was not assisted by or did not avail of the services of Punongbayan & Araullo who/which is the external auditor who rendered the audit opinion for the said Financial Statements and Notes to the Financial Statements.
I hereby declare, under penalties of perjury and violation of Republic Act No. 9298, that my statements are true and correct.
SIGNATURE OVER PRINTED NAME: MARIA CHRYSA ZOREEN A. REYES
DATE OF CERTIFICATE: FEBRUARY 24, 2017
PROFESSIONAL IDENTIFICATION CARD NO.: 0157350
VALID UNTIL: NOVEMBER 19, 2017
ACCREDITATION NUMBER: 1397
VALID UNTIL: NOVEMBER 24, 2019

Doc. No. Page No. Book No. Series of 2017

IBP 1054820; Q.C.1-3-17 PTR No. 3802482: 1-3-17 O.C. MCLE V 0017261; 3-30-16

ATTY, JASON G. DE BELEN

**NOTARY PUBLIC** 

Roll No. 36259 Adm. No. NP-040 Notary Public (2016-2017) Unit 7-M Panay Ave. cor Sct. Borromeo St.Q.C.



# Report of Independent Auditors

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 988 2288 F +63 2 886 5506 grantthornton.com.ph

The Board of Directors and the Stockholders Crown Asia Chemicals Corporation (Formerly Crown Asia Compounders Corporation) Km. 33, McArthur Highway Bo. Tuktukan, Guiguinto Bulacan

# Report on the Audit of the Financial Statements

# Opinion

We have audited the financial statements of Crown Asia Chemicals Corporation (the Company), which comprise the statements of financial position as at December 31, 2016 and 2015, and the statements of profit or loss, statements of comprehensive income, statements of changes in equity and statements of cash flows for the three years in the period ended December 31, 2016, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2016 and 2015, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2016 in accordance with Philippine Financial Reporting Standards (PFRS).



# Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon. We do not provide a separate opinion on these matters or on specific elements of the financial statements. Any comments we make on the results of our procedures should be read in this context.

# (a) Accuracy of Revenue

# Description of the Matter

Revenue is one of the key performance measures used to assess business performance. There is a risk that the amount of revenue presented in the financial statements is higher than what has been actually generated by the Company. Revenue is recognized when the risks and rewards of ownership of the goods have passes to the buyer; i.e., generally when the customer has acknowledged delivery of goods. Revenue is generated through direct sales to general contractors or real estate developers or through hardware store, or wholesalers, which transactions are mainly processed automatically through the Company's computerized ordering and fulfilment system. As of and for the year ended December 31, 2016, total revenues and the related receivables amounted to P1,116.0 million and P248.5 million, respectively. Based on the dependency on information technology infrastructure in processing voluminous revenue transactions, the potential effects in aggregate of inaccurate revenue transactions will involve amounts which are material to the financial statements. We have concluded that the accuracy of revenue is a key audit matter that will be addressed in our audit.

The Company's disclosures about its revenues and the related receivables and revenue recognition policies are included in Notes 4, 6 and 2, respectively.



#### How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to accuracy of revenue, which was considered to be a significant risk, included:

- testing of design, existence and operating effectiveness of activities-level internal
  controls related to the Company's process of recording sale and receipts, which
  include inquiry and observation, and sampling test on transactions during the year
  covering the Company's controls of indicating processing marked on source
  documents and comparing details of amounts entered to source documents;
- detailed analysis of revenue areas and related key ratios such as, but not limited to, current year's components of revenues (e.g., by customer and by division) as a percentage of total revenues, receivable turnover and average collection period;
- confirming sample receivable items using positive confirmations, reporting unresolved difference to appropriate client personnel and projecting errors to the population, to ascertain the testing precision achieved, which further validates the accuracy of revenue recognized by the Company;
- performing alternative procedures for non-responding customers, such as, examining evidence of subsequent receipts, and corresponding sales invoices and shipping documents; and,
- performing sales cut-off test, including, among others, examining sales transactions near period end, and analysing and reviewing sales returns, credit memos and other receivable adjustments subsequent to period end to determine whether revenues are appropriately recognized in the proper period.

# (b) Recoverability of Trade Receivables

# Description of the Matter

The allowance for impairment of trade receivables is considered to be a matter of significance as it requires the application of judgment and use of assumptions by management. The Company, through its Credit and Collection Department and Legal Department, first assesses whether objective evidence of impairment that the Company will not be able to collect all amounts due to them in accordance with the original terms of trade receivables. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the recoverable amount as assessed by the Company's Credit and Collection Department and Legal Department. In addition, the allowance account was significant to our audit because the balance of P7.9 million as of December 31, 2016 is material to the financial statements.

The Company's disclosures about its trade receivables and the reconciliation of allowance for impairment are included in Note 6.



### How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to valuation of trade receivables included:

- detailed analysis of allowance-related ratios such as, but not limited to, allowance for
  doubtful accounts over trade receivables, doubtful accounts expense over sales,
  doubtful accounts expense over write-offs, allowance for doubtful accounts at
  beginning of year over write-offs and average trade receivables collection period; and,
  determining whether the results of the analytical procedures or the current year activity
  indicate that management's judgments and assumptions were not reasonable;
- reviewing information from the Legal Department to determine the reasonableness of the Company's estimated recoverable amount of trade receivables; and,
- determining whether the allowance for doubtful accounts is adequate by testing subsequent collection activity.

# (c) Existence and Valuation of Inventories

# Description of the Matter

Total inventories of P369.5 million as of December 31, 2016 represent 32% of total assets of the Company. Inventories are valued at the lower of cost and net realizable value. Cost is determined using the weighted average method. Valuation at cost, particularly for finished goods, includes different components including the allocated manufacturing overhead based on actual units produced. Management uses estimates in the assessment of revaluation of inventories to net realizable value and in the allocation of manufacturing overhead. These management's processes are based on judgment and certain assumptions. Majority of the inventories are kept in the Company's warehouses and some are held by others at outside locations. This, in combination with the significant share of inventories as part of total assets, made us conclude that existence and valuation of inventories are a key audit matter of our audit. Furthermore, inventories are important factor to consider in our procedures on revenues, where finished goods inventories that are not part of the physical inventories as of December 31, 2016 should have been sold.

The Company's disclosures about inventories and the related inventory valuation policies are included in Notes 7 and 2, respectively.



#### How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to inventory existence and valuation, which was considered to be a significant risk, included:

# On inventory existence:

- conducting physical inventory observation, including, among others, touring the
  facility before and after the inventory count observation to gain an understanding of
  the location and condition of inventories prior to the count and after the count is
  concluded, to determine that all sample inventory items were counted and no items
  were counted twice; obtaining relevant cut-off information and copy of count control
  documents; observing sample inventory items to test count against inventory records;
  clearing exceptions with appropriate personnel; and, projecting errors to the
  population;
- confirming and observing inventories held by others at outside location; and,
- detailed analysis of inventory-related ratios such as, but not limited to, inventory
  turnover, current year's components of inventories as a percentage of total inventories
  and current year's composition of the total product cost.

# On inventory valuation:

- determining whether the method of inventory costing and whether the application of the lower of cost and net realizable value is appropriate and consistent with prior periods;
- performing test on inventory costing of sampled inventory items by recomputing unit
  cost and comparing to unit cost per books, examining movements affecting the
  average unit cost, reporting unresolved difference, if any, to appropriate personnel and
  projecting errors to the population; and,
- determining whether inventory is stated at lower of cost and net realizable value by
  obtaining latest selling price and estimating cost to sell of sample inventory items and
  comparing the net selling price to the unit cost per books, reporting unresolved
  differences, if any, to appropriate personnel and projecting errors to the population.

# Other Information

Management is responsible for the other information. The other information comprises the information included in the Company's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement) and SEC Form 17-A, both of which do not include the financial statements and our auditors' report thereon, and Annual Report for the year ended December 31, 2016. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2016 are expected to be made available to us after the date of this auditors' report.



Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to
  those risks, and obtain audit evidence that is sufficient and appropriate to provide a
  basis for our opinion. The risk of not detecting a material misstatement resulting from
  fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Company's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information for the year ended December 31, 2016 required by the Bureau of Internal Revenue as disclosed in Note 25 to the financial statements is presented for purposes of additional analysis and is not a required part of the basic financial statements prepared in accordance with PFRS. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The engagement partner on the audits resulting in this independent auditors' report is Romualdo V. Murcia III.

# **PUNONGBAYAN & ARAULLO**

By: Romualdo V Murcia III

CPA Reg. No. 0095626 TIN 906-174-059

PTR No. 5908631, January 3, 2017, Makati City

SEC Group A Accreditation

Partner - No. 0628-AR-3 (until Nov. 29, 2019)

Firm - No. 0002-FR-4 (until Apr. 30, 2018)

BIR AN 08-002511-22-2016 (until Oct. 3, 2019)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

February 24, 2017

BUREAU OF INTERNAL REVENUE RDO NO. 25A - PLARODEL, BULACAN RECEIV 1943

MAR 0.7 2017.
HERMINIA H. NICOLOS
COLLECTION SECTION

# (Formerly Crown Asia Compounders Corporation) STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2016 AND 2015

(Amounts in Philippine Pesos)

	**				
	Notes		2016		2015
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	F	n	405 400 404		
Trade and other receivables - net	5 6	P	105,402,426	P	118,822,778
Inventories	7		253,205,818		253,251,344
Prepayments and other current assets - net	8		369,451,121 74,407,851		300,856,055
	Ü		71,107,031		59,167,989
Total Current Assets			802,467,216		732,098,166
NON-CURRENT ASSETS					
Property, plant and equipment - net	9		320 520 222		25.4.0.00.4.0
Other non-current assets - net	10		329,529,323 13,110,015		254,068,132
	10		13,110,013		13,857,034
Total Non-current Assets			342,639,338		267,925,166
THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN C			- 12,007,000		207,923,100
TOTAL ASSETS		P 1	,145,106,554	Р	1,000,023,332
					1,000,023,332
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Trade and other payables	11	P	186,995,986	D	
Income tax payable	11	1	6,334,663	P	119,149,897
4			0,334,003		13,494,191
Total Current Liabilities			193,330,649		132,644,088
NON-CURRENT LIABILITIES					
Mortgage payable	11		4,270,713		1 707 101
Post-employment defined benefit obligation	15		5,440,669		1,797,401
Deferred tax liabilities - net	16		9,572,692		6,277,496 9,346,713
Advances from stockholders	17		46,057		46,057
Total Non-current Liabilities			19,330,131		17,467,667
Total Liabilities	1	2	212,660,780		150,111,755
EQUITY FROM NO. 25	FINTERNAL E	O Live			
Capital stock	PLARIDIA I		9/		
Additional paid-in capital	CE/18 E()		30,800,000		630,800,000
revaluation reserves	0 15		52,309,224		52,309,224
Retained earnings MAR	7 2017		33,158,046 216,178,504		33,651,956
	1 1	/ /	210,170,304		133,150,397
Total Equity	A.H. NICOLAL	5 / 9	32,445,774		849,911,577
	SHETTON	/			
TOTAL LIABILITIES AND EQUITY		P 1,1	45,106,554	P	1,000,023,332

# (Formerly Crown Asia Compounders Corporation)

# STATEMENTS OF PROFIT OR LOSS FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

(Amounts in Philippine Pesos)

	Notes		2016				
	INOLES		2016		2015		2014
REVENUES	2, 17	P	1,115,975,529	P	1,072,844,233	P	850,741,623
COST OF GOODS SOLD	13, 14		817,572,331		795,231,133		639,430,922
GROSS PROFIT			298,403,198		277,613,100		211,310,701
OTHER OPERATING EXPENSES	14		138,162,559	_	126,735,176		115,958,689
OTHER INCOME (CHARGES)							
Foreign currency gains - net Finance income Finance costs Impairment loss on applied tax credit certificate Other income	5 6, 11, 12, 15, 25 8 9	(	4,125,918 1,469,700 1,684,501) - 436,065	(	5,716,946 145,517 3,390,231) 7,015,497) 17,374	(	697,098 1,065,853 3,392,988)
PROFIT BEFORE TAX			1,547,102	(	4,525,891)	(	1,630,037)
FROFII BEFORE TAX			164,587,821		146,352,033		93,721,975
TAX EXPENSE	16		50,019,714		46,205,056		28,341,652
NET PROFIT		P	114,568,107	P	100,146,977	Р	65,380,323
BASIC AND DILUTED EARNINGS PER SHARE	19	P	0.18	Р	0.17	P	0.14

See Notes to Financial Statements.



# (Formerly Crown Asia Compounders Corporation) STATEMENTS OF COMPREHENSIVE INCOME

# FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

(Amounts in Philippine Pesos)

	Notes		2016		2015	2014		
NET PROFIT		P	114,568,107	P	100,146,977	P	65,380,323	
OTHER COMPREHENSIVE INCOME (LOSS)								
Items that will not be reclassified subsequently								
to profit or loss								
Remeasurements of post-employment defined								
benefit plan	15	(	705,586)	(	3,166,204)	(	1,326,808)	
Revaluation increment on land	9	•	-	•	5,389,000		4,890,000	
Tax income (expense)	16		211,676	(	666,839)	(	1,068,958)	
		(	493,910)		1,555,957		2,494,234	
TOTAL COMPREHENSIVE INCOME		P	114,074,197	P	101,702,934	P	67,874,557	

See Notes to Financial Statements.

# (Formerly Crown Asia Compounders Corporation) STATEMENTS OF CHANGES IN EQUITY

#### STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

# (Amounts in Philippine Pesos)

			Additional		Retained Earnings	Revaluation	Total
	Note	Capital Stock	Paid-in Capital	Appropriated	Unappropriated Total	Reserves	Equity
Balance at January 1, 2016 Cash dividend Total comprehensive income (loss) for the year	18	P 630,800,000	P 52,309,224	P	P 133,150,397 P 133,150,397 ( 31,540,000) ( 31,540,000) 114,568,107 114,568,107	P 33,651,956 ( 493,910)	P 849,911,577 ( 31,540,000 ) 114,074,197
Balance at December 31, 2016		P 630,800,000	P 52,309,224	Р -	<u>P 216,178,504</u> <u>P 216,178,504</u>	P 33,158,046	P 932,445,774
Balance at January 1, 2015 Issuance of shares during the year Cash dividend Total comprehensive income for the year Balance at December 31, 2015	18 18	P 472,800,000 158,000,000 - - - P 630,800,000	P - 52,309,224	P P -	P 58,003,420 P 58,003,420 ( 25,000,000 ) ( 25,000,000 ) 100,146,977	P 32,095,999 1,555,957  P 33,651,956	P 562,899,419 210,309,224 ( 25,000,000) 101,702,934 P 849,911,577
Balance at January 1, 2014 Stock dividend Reversal of appropriation Cash dividend Total comprehensive income for the year	18 18 18	P 352,800,000 120,000,000 - - -	P	P 40,000,000 ( 40,000,000)	P 79,623,097 P 119,623,097 ( 120,000,000) ( 120,000,000) 40,000,000 - ( 7,000,000) ( 7,000,000) 65,380,323 65,380,323	P 29,601,765	P 502,024,862 - ( 7,000,000 ) 67,874,557
Balance at December 31, 2014		P 472,800,000	<u>P</u> -	<u>p</u> -	<u>P 58,003,420</u> <u>P 58,003,420</u>	P 32,095,999	P 562,899,419

See Notes to Financial Statements.

# (Formerly Crown Asia Compounders Corporation)

#### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016, 2015 AND 2014

(Amounts in Philippine Pesos)

	Notes		2016		2015		2014	
CASH FLOWS FROM OPERATING ACTIVITIES								
Profit before tax		P	164,587,821	P	146,352,033	P	93,721,975	
Adjustments for:			,,,		,,		,,.	
Depreciation and amortization	9, 10		28,834,527		24,536,438		22,033,067	
Unrealized foreign currency gains - net		(	3,143,618)	(	3,046,053)	(	4,564,476)	
Finance income	5	ì	1,469,700)	ì	145,517)	ì	1,065,853)	
Interest expense	11, 12, 15, 25	`	1,246,337		2,928,873	(	2,189,021	
Impairment losses	6, 8		438,164		7,476,855		1,203,967	
Gain on sale of property and equipment	9	(	355,000)		-		-,,	
Operating profit before working capital changes		`	190,138,531		178,102,629	-	113,517,701	
Increase in trade and other receivables		(	28,120,691)	(	38,181,102)	(	54,082,856)	
Increase (decrease) in inventories		<u> </u>	68,569,716)	(	2,936,430	(	121,905,246)	
Increase in prepayments and other current assets			15,239,862)	1	12,429,701)	(	9,690,847)	
Decrease (increase) in other non-current assets		(	686,128		4,018,210)		3,846,193)	
Increase (decrease) in trade and other payables			72,088,767	(	54,235,918)	(		
* * *		,	1,542,413)	(	862,172)	,	45,308,127 2,197,320)	
Decrease in post-employment defined benefit obligation		(		(		(		
Cash from (used in) operations		,	149,440,744	,	71,311,956	(	32,896,634)	
Cash paid for income taxes		(	56,494,803)	(	39,179,878)	(	30,675,329)	
Net Cash From (Used In) Operating Activities			92,945,941		32,132,078	(	63,571,963)	
CASH FLOWS FROM INVESTING ACTIVITIES								
Acquisitions of property, plant and equipment	9	(	73,287,721)	(	57,919,525)	(	63,399,360)	
Interest received			1,222,917		125,552		993,483	
Proceeds from disposal of property, plant and equipment	9		355,000		-		2,884,707	
Net Cash Used in Investing Activities		(	71,709,804)	(	57,793,973)	(	59,521,170)	
CASH FLOWS FROM FINANCING ACTIVITIES								
Dividends paid	18	(	31,540,000)	(	25,000,000)	(	7,000,000)	
Payments of mortgage payable and interest-bearing loans	11, 12	Ò	2,431,248)	Ò	71,899,720)	į (	1,537,650)	
Interest paid		ì	584,455)	ì	3,141,726)	ì	2,149,745)	
Issuance of shares of stock	18				210,309,224	· ·		
Proceeds from interest-bearing loans	12, 17		-				68,800,000	
Net Cash From (Used in) Financing Activities		(	34,555,703)		110,267,778		58,112,605	
Effect of Foreign Exchange Rate Changes on Cash and Cash Equi	valents	(	100,786)	(	101,071)		52,153	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVA	LENTS	(	13,420,352)		84,504,812	(	64,928,375)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	R		118,822,778		34,317,966		99,246,341	
CASH AND CASH EQUIVALENTS AT END OF YEAR		P	105,402,426	P	118,822,778	P	34,317,966	

# Supplemental Information on Non-cash Investing and Financing Activities:

- (i) In September 2016, a parcel of land was purchased from a related party, applying the advances granted totalling P33.8 million (see Notes 9 and 17).
- (ii) The Company capitalized borrowing costs amounting to P0.3 million in 2015 and P0.1 million in 2014 representing the actual borrowing costs incurred on loans obtained to fund the construction project (see Notes 9 and 12).
- (iii) On September 5, 2014, the Company's Board of Directors and stockholders approved the declaration of stock dividends equivalent to 34.01% of the total issued and outstanding shares of stock amounting to P120.0 million (at P1.0 par value) (see Note 18).
- (iv) In 2015 and 2014, the Company's land was revalued resulting in an increase in the value of such property amounting to P5.4 million and P4.9 million, respectively (see Note 9).

(Formerly Crown Asia Compounders Corporation)
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2016, 2015 AND 2014
(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Crown Asia Chemicals Corporation (the Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on February 10, 1989 primarily to engage in, operate, conduct and maintain the business of manufacturing, importing, exporting, buying, selling or otherwise dealing in, at wholesale and retail such goods as plastic and/or synthetic resins and compounds and other allied or related products of similar nature.

The Company's Board of Directors (BOD) approved the change in name of the Company from Crown Asia Compounders Corporation to Crown Asia Chemicals Corporation on March 4, 2014. The SEC approved the change in name of the Company and the corresponding amendment in the Company's Articles of Incorporation on September 29, 2014. The change in name of the Company was registered with the Bureau of Internal Revenue (BIR) on October 24, 2014.

On September 5, 2014, the BOD and the stockholders approved the Company's application for the registration of 630.8 million of its common shares with the SEC and apply for the listing thereof in the Philippine Stock Exchange (PSE). The BOD's approval covered the planned initial public offering of 158.0 million unissued common shares of the Company. The Company's shares were listed in the PSE on April 27, 2015.

The Company's registered office, which is also its principal place of business, is located at Km. 33, McArthur Highway, Bo. Tuktukan, Guiguinto, Bulacan. The Company's administrative office is located at Units 506 and 508 President's Tower, No. 81 Timog Ave, South Triangle, Quezon City.

The financial statements of the Company as of and for the year ended December 31, 2016 (including the comparative financial statements as of December 31, 2015 and for the years ended December 31, 2015 and 2014) were authorized for issue by the Company's BOD on February 24, 2017.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below. These policies have been consistently applied to all periods presented, unless otherwise stated.

# 2.1 Basis of Preparation of Financial Statements

### (a) Statement of Compliance with Philippine Financial Reporting Standards

The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

### (b) Presentation of Financial Statements

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Company presents the statement of comprehensive income separate from the statement of profit or loss.

The Company presents a third statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

#### (c) Functional and Presentation Currency

These financial statements are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the financial statements of the Company are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Company operates.

# 2.2 Adoption of New and Amendments to PFRS

(a) Effective in 2016 that are Relevant to the Company

The Company adopted for the first time the following amendment and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2016; and, unless otherwise stated, none of these have significant impact on the Company's financial statements:

PAS 1 (Amendments) : Presentation of Financial Statements –

Disclosure Initiative

PAS 16 and 38

(Amendments) : Property, Plant and Equipment, and

Intangible Assets – Clarification of Acceptable Methods of Depreciation

and Amortization

Annual Improvements : Annual Improvements to

PFRS (2012-2014 Cycle)

Discussed below are the relevant information about these amendments and improvements.

- (i) PAS 1 (Amendments), Presentation of Financial Statements Disclosure Initiative. The amendments encourage entities to apply professional judgment in presenting and disclosing information in the financial statements. Accordingly, they clarify that materiality applies to the whole financial statements and an entity shall not reduce the understandability of the financial statements by obscuring material information with immaterial information or by aggregating material items that have different natures or functions. They further clarify that in determining the order of presenting the notes and disclosures, an entity shall consider the understandability and comparability of the financial statements.
- PAS 16 (Amendments), Property, Plant and Equipment, and PAS 38 (Amendments), Intangible Assets – Clarification of Acceptable Methods of Depreciation and Amortization. The amendments in PAS 16 clarify that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate for property, plant and equipment. In addition, amendments to PAS 38 introduce a rebuttable presumption that an amortization method that is based on the revenue generated by an activity that includes the use of an intangible asset is not appropriate, which can only be overcome in limited circumstances where the intangible asset is expressed as a measure of revenue, or when it can be demonstrated that revenue and the consumption of the economic benefits of an intangible asset are highly correlated. The amendments also provide guidance that the expected future reductions in the selling price of an item that was produced using the asset could indicate an expectation of technological or commercial obsolescence of an asset, which may reflect a reduction of the future economic benefits embodied in the asset.

- (iii) Annual Improvements to PFRS (2012-2014 Cycle). Among the improvements, the following amendments are relevant to the Company but had no material impact on the Company's financial statements as these amendments merely clarify the existing requirements:
  - PAS 19 (Amendments), *Employee Benefits Discount Rate: Regional Market Issue.* The amendments clarify that the currency and term of the high quality corporate bonds which were used to determine the discount rate for post-employment benefit obligations shall be made consistent with the currency and estimated term of the post-employment benefit obligations.
  - PAS 34 (Amendments), Interim Financial Reporting Disclosure of Information "Elsewhere in the Interim Financial Report". The amendments clarify the meaning of disclosure of information "elsewhere in the interim financial report" and require the inclusion of a cross-reference from the interim financial statements to the location of this referenced information. The amendments also specify that this information must be available to users of the interim financial statements on the same terms as the interim financial statements and at the same time, otherwise the interim financial statements will be incomplete.
  - PFRS 7 (Amendments), Financial Instruments: Disclosures Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements. These amendments clarify that the additional disclosure required by the recent amendments to PFRS 7 related to offsetting financial assets and financial liabilities is not specifically required for all interim periods. However, the additional disclosure is required to be given in condensed interim financial statements that are prepared in accordance with PAS 34 when its inclusion would be necessary in order to meet the general principles of PAS 34.
  - PFRS 7 (Amendments), Financial Instruments: Disclosures Servicing Contracts. The amendments provide additional guidance to help entities identify the circumstances under which a contract to "service" financial assets is considered to be a continuing involvement in those assets for the purposes of applying the disclosure requirements of PFRS 7. Such circumstances commonly arise when, for example, the servicing is dependent on the amount or timing of cash flows collected from the transferred asset or when a fixed fee is not paid in full due to non-performance of that asset.

#### (b) Effective in 2016 that are not Relevant to the Company

The following new PFRS, amendments and annual improvements to existing standards are mandatorily effective for annual periods beginning on or after January 1, 2016 but are not relevant to the Company's financial statements:

PAS 16 and 41

(Amendments) : Property, Plant and Equipment, and

Agriculture – Bearer Plants

PAS 27 (Amendments) : Separate Financial Statements – Equity

Method in Separate Financial

Statements

PFRS 10, PFRS 12 and

PAS 28 (Amendments) : Consolidated Financial Statements,

Disclosure of Interests in Other Entities, and Investments in Associates and Joint Ventures – Investment Entities – Applying the Consolidation

Exception

PFRS 11 (Amendments) : Joint Arrangements – Accounting for

Acquisitions of Interests in Joint

Operations

PFRS 14 : Regulatory Deferral Accounts

Annual Improvements to PFRS (2012-2014 Cycle)

PFRS 5 (Amendments) : Non-current Assets Held for Sale and

Discontinued Operations - Changes in

Methods of Disposal

(c) Effective Subsequent to 2016 but not Adopted Early

There are new PFRS and amendments to existing standards effective for annual periods subsequent to 2016, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Company's financial statements:

- (i) PAS 7 (Amendments), Statement of Cash Flows – Disclosure Initiative (effective from January 1, 2017). The amendments are designed to improve the quality of information provided to users of financial statements about changes in an entity's debt and related cash flows (and non-cash changes). They require an entity to provide disclosures that enable users to evaluate changes in liabilities arising from financing activities. An entity applies its judgment when determining the exact form and content of the disclosures needed to satisfy this requirement. Moreover, they suggest a number of specific disclosures that may be necessary in order to satisfy the above requirement, including: (a) changes in liabilities arising from financing activities caused by changes in financing cash flows, foreign exchange rates or fair values, or obtaining or losing control of subsidiaries or other businesses; and, (b) a reconciliation of the opening and closing balances of liabilities arising from financing activities in the statement of financial position including those changes identified immediately above.
- (ii) PAS 12 (Amendments), Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses (effective from January 1, 2017). The focus of the amendments is to clarify how to account for deferred tax assets related to debt instruments measured at fair value, particularly where changes in the market interest rate decrease the fair value of a debt instrument below cost. The amendments provide guidance in the following areas where diversity in practice previously existed: (a) existence of a deductible temporary difference; (b) recovering an asset for more than its carrying amount; (c) probable future taxable profit against which deductible temporary differences are assessed for utilization; and, (d) combined versus separate assessment of deferred tax asset recognition for each deductible temporary difference.

- (iii) PFRS 9 (2014), Financial Instruments (effective from January 1, 2018). This new standard on financial instruments will replace PAS 39 and PFRS 9 (2009, 2010 and 2013 versions). This standard contains, among others, the following:
  - three principal classification categories for financial assets based on the business model on how an entity is managing its financial instruments;
  - an expected loss model in determining impairment of all financial assets that are not measured at fair value through profit or loss (FVTPL), which generally depends on whether there has been a significant increase in credit risk since initial recognition of a financial asset; and,
  - a new model on hedge accounting that provides significant improvements principally by aligning hedge accounting more closely with the risk management activities undertaken by entities when hedging their financial and non-financial risk exposures.

In accordance with the financial asset classification principle of PFRS 9 (2014), a financial asset is classified and measured at amortized cost if the asset is held within a business model whose objective is to hold financial assets in order to collect the contractual cash flows that represent solely payments of principal and interest (SPPI) on the principal outstanding. Moreover, a financial asset is classified and subsequently measured at fair value through other comprehensive income if it meets the SPPI criterion and is held in a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets. All other financial assets are measured at FVTPL.

In addition, PFRS 9 (2014) allows entities to make an irrevocable election to present subsequent changes in the fair value of an equity instrument that is not held for trading in other comprehensive income.

The accounting for embedded derivatives in host contracts that are financial assets is simplified by removing the requirement to consider whether or not they are closely related, and, in most arrangements, does not require separation from the host contract.

For liabilities, the standard retains most of the PAS 39 requirements which include amortized cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The amendment also requires changes in the fair value of an entity's own debt instruments caused by changes in its own credit quality to be recognized in other comprehensive income rather than in profit or loss.

Management is currently assessing the impact of PFRS 9 (2014) on the financial statements of the Company and it will conduct a comprehensive study of the potential impact of this standard prior to its mandatory adoption date to assess the impact of all changes.

(iv) PFRS 15, Revenues from Contract with Customers. This standard will replace PAS 18, Revenue, and PAS 11, Construction Contracts, the related Interpretations on revenue recognition: IFRIC 13, Customer Loyalty Programmes, IFRIC 15, Agreement for the Construction of Real Estate, IFRIC 18, Transfers of Assets from Customers and Standing Interpretations Committee 31, Revenue – Barter Transactions Involving Advertising Services, effective January 1, 2018. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in the said framework is for an entity to recognize revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Management is currently assessing the impact of this standard on the Company's financial statements.

(v) PFRS 16, Leases (effective from January 1, 2019). The new standard will eventually replace PAS 17, Leases.

For lessees, it requires to account for leases "on-balance sheet" by recognizing a "right of use" asset and a lease liability. The lease liability is initially measured as the present value of future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain. In subsequent periods, the "right-of-use" asset is accounted for similarly to a purchased asset and depreciated or amortized. The lease liability is accounted for similarly to as financial liability using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17 where lease payments are recognized as expenses on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee's benefit).

For lessors, lease accounting is similar to PAS 17's. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same as PAS 17's. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures.

Management is currently assessing the impact of this new standard in its financial statements.

#### 2.3 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Company's strategic steering committee, its chief operating decision-maker. The strategic steering committee is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Company's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Company.

Each of these operating segments is managed separately as each of these service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Company uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its financial statements. However, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to any segment.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

#### 2.4 Financial Assets

Financial assets are recognized when the Company becomes a party to the contractual terms of the financial instrument. Financial assets other than those designated and effective as hedging instruments are classified into the following categories: FVTPL, loans and receivables, held-to-maturity investments and available-for-sale financial assets. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which the investments were acquired.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at FVTPL are initially recognized at fair value plus any directly attributable transaction costs. Financial assets carried at FVTPL are initially recorded at fair value and transaction costs related to it are recognized in profit or loss.

The only financial asset category that is relevant to the Company is loans and receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Company provides money, goods or services directly to a debtor with no intention of trading the receivables. They are included in current assets, except for those with maturities greater than 12 months after the end of the reporting period which are classified as non-current assets.

The Company's financial assets categorized as loans and receivables are presented as Cash and Cash Equivalents, Trade and Other Receivables (except advances and other receivables) and Security deposits (presented under Other Non-current Assets account) in the statement of financial position. Cash and cash equivalents include cash on hand, demand deposits and short-term, highly liquid investments with original maturities of three months or less, readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Loans and receivables are subsequently measured at amortized cost using the effective interest method, less impairment loss, if any. Impairment loss is provided when there is an objective evidence that the Company will not be able to collect all amounts due to it in accordance with the original terms of the receivables. The amount of the impairment loss is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the financial asset's original effective interest rate or current effective interest rate determined under the contract if the loan has a variable interest rate.

The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the profit or loss.

Non-compounding interest and other cash flows resulting from holding financial assets are recognized in profit or loss when earned, regardless of how the related carrying amount of financial assets is measured.

The financial assets (or where applicable, a part of a financial asset or part of group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# 2.5 Inventories

Inventories are valued at the lower of cost and net realizable value. Cost is determined using the weighted average method. Finished goods include the cost of raw materials, direct labor and a proportion of manufacturing overhead based on actual units produced. The cost of raw materials includes all costs directly attributable to acquisitions, such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale. Net realizable value of raw materials is the current replacement cost.

# 2.6 Prepayments and Other Current Assets

Prepayments and other current assets pertain to other resources controlled by the Company as a result of past events. They are recognized in the financial statements when it is probable that the future economic benefits will flow to the Company and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Company beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

# 2.7 Property, Plant and Equipment

Property, plant and equipment, except land, are carried at cost less accumulated depreciation, amortization and any impairment in value. As no infinite useful life for land can be determined, the related carrying amount is not depreciated.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expense as incurred.

Following initial recognition at cost, land is carried at revalued amount which is the fair value at the date of the revaluation as determined by independent appraisers. Revalued amount is the fair market value determined based on appraisal by external professional valuers once every two years or more frequently if market factors indicate a material change in fair value (see Note 23.3).

Any revaluation surplus is recognized in other comprehensive income and credited to the Revaluation Reserves account in the statement of changes in equity. Any revaluation deficit directly offsetting a previous surplus in the same asset is charged to other comprehensive income to the extent of any revaluation surplus in equity relating to this asset and the remaining deficit, if any, is recognized in profit or loss. Upon disposal of revalued assets, amounts included in Revaluation Reserves relating to the assets are transferred to Retained Earnings, net of tax.

Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets as follows:

Land improvements	5 years
Building and improvements	3-10 years
Transportation equipment	3-5 years
Machineries, factory, and other equipment	3-15 years
Furniture, fixtures and office equipment	3-5 years

Construction in progress represents properties under construction and is stated at cost. This includes cost of construction, applicable borrowing costs (see Notes 2.17, 9 and 12) and other direct costs. The account is not depreciated until such time that the assets are completed and available for use.

The asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.15).

Fully depreciated and amortized assets are retained in the account until they are no longer in use and no further charge for depreciation and amortization is made in respect to those assets.

The residual values, estimated useful lives and method of depreciation of property, plant and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property, plant and equipment, including the related accumulated depreciation, amortization and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

# 2.8 Intangible Assets

Intangible assets include registered trademarks which are accounted for under the cost model. The cost of the asset is the amount of cash or cash equivalents paid or the fair value of the other considerations given up to acquire an asset at the time of its acquisition or production. Capitalized costs are amortized on a straight-line basis over the estimated useful lives over ten years as the lives of these intangible assets are considered finite. Intangible assets are subject to impairment testing as described in Note 2.15. The carrying amounts of the intangible assets are presented as Trademarks under Other Non-current Assets account in the statement of financial position (see Note 10).

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds received and the carrying amount of the asset and is recognized in profit or loss.

#### 2.9 Financial Liabilities

Financial liabilities, which include Trade and Other Payables (including Mortgage payable but except Advances from customers and tax-related payables) and Advances from Stockholders are recognized when the Company becomes a party to the contractual terms of the instrument. All interest-related charges incurred on financial liabilities are recognized as an expense in profit or loss under the caption Finance Costs in the statement of profit or loss.

Interest-bearing loans, if any, normally arise from the funding of certain construction projects and working capital loans raised for support of short-term funding of operations. Finance costs are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Trade and other payables and advances from stockholders are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for those with maturities beyond one year, less settlement payments.

Dividend distributions to stockholders are recognized as financial liabilities upon declaration by the Company's BOD.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Company does not have an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

# 2.10 Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statement of financial position when the Company currently has legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

# 2.11 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Company that do not yet meet the recognized or criteria of an asset are considered contingent assets, hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

# 2.12 Revenue and Expense Recognition

Revenue comprises revenue from sale of goods measured by reference to the fair value of consideration received or receivable by the Company for goods sold, excluding value-added tax (VAT), rebates and trade discounts.

Revenue is recognized to the extent that the revenue can be reliably measured; it is probable that future economic benefits will flow to the Company; and the costs incurred or to be incurred can be measured reliably. In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) Sale of goods Revenue is recognized when the risks and rewards of ownership of the goods have passed to the buyer, i.e., generally when the customer has acknowledged delivery of goods.
- (b) Finance income This is recognized as the interest accrues taking into account the effective yield on the asset.

Costs and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All finance costs are reported in profit or loss on an accrual basis, except capitalized borrowing costs, which are included as part of the cost of the related qualifying asset (see Note 2.17).

# 2.13 Leases – Company as Lessee

Leases which do not transfer to the Company substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in the profit or loss on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

The Company determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### 2.14 Foreign Currency Transactions and Translation

The accounting records of the Company are maintained in Philippine pesos. Foreign currency transactions during the period are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

# 2.15 Impairment of Non-financial Assets

The Company's property, plant and equipment, intangible assets and other non-financial assets are subject to impairment testing. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Company's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

# 2.16 Employee Benefits

The Company provides post-employment benefits to employees through defined benefit plan and other employee benefits which are recognized and measured as follows:

#### (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Company, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Company's defined benefit post-employment plan covers all regular full-time employees. The pension plan is partially funded, tax-qualified, noncontributory and administered by a trustee.

The liability recognized in the statement of financial position for a defined benefit plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated by an independent actuary using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using a discount rate derived from the interest rates of a zero coupon government bond, as published by the Philippine Dealing & Exchange Corporation, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. Net interest is reported as part of Finance Costs or Finance Income in the statement of profit or loss.

Past-service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

## (b) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Company pays fixed contributions into an independent entity. The Company has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities and assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

#### (c) Termination Benefits

Termination benefits are payable when employment is terminated by the Company before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

## (d) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included in the Trade and Other Payables account in the statement of financial position at the undiscounted amount that the Company expects to pay as a result of the unused entitlement.

# 2.17 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 2.18 Income Taxes

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of each reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. For purposes of measuring deferred tax liabilities for land that is measured using the fair value model (see Note 2.7), the land's carrying amount is presumed to be recovered entirely through sale as an ordinary asset.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax effect is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Company has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxation authority.

# 2.19 Related Party Relationships and Transactions

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Company; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company and close members of the family of any such individual; and, (d) the Company's funded retirement plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

#### 2.20 Equity

Capital stock represents the nominal value of shares that have been issued.

Additional paid-in capital includes any premium received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from additional paid-in capital.

Revaluation reserves account pertains to remeasurement of a post-employment defined benefit plan. It also includes the fair value gains and losses due to the revaluation of land (see Note 2.7).

Retained earnings, the appropriated portion of which is not available for dividend distribution, represent all current and prior period results of operations as reported in the statement of profit or loss, reduced by the amounts of dividends declared.

## 2.21 Earnings per Share

Basic earnings per share (EPS) is computed by dividing net profit by the weighted average number of shares issued and outstanding, adjusted retroactively for any stock dividend, stock split or reverse stock split declared during the current period.

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares.

# 2.22 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Company's financial position at the end of the reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

# 3.1 Critical Management Judgment in Applying Accounting Policies

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

#### (a) Determination of Cost of Inventories

In inventory costing, management uses estimates and judgment in properly allocating the labor and overhead between the cost of inventories on hand and cost of goods sold. Currently, the Company allocates manufacturing overhead on the basis of actual units produced. However, the amount of costs charged to finished goods inventories would differ if the Company utilized a different allocation base. Changes in allocated cost would affect the carrying cost of inventories and could potentially affect the valuation based on lower of cost and net realizable value.

# (b) Distinction between Operating and Finance Leases

The Company has entered into various lease agreements as a lessee. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or a finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Management has assessed that the Company's lease arrangements are operating leases.

## (c) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.11 and disclosures on relevant provisions and contingencies are presented in Note 20.

# 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

# (a) Impairment of Trade and Other Receivables

Adequate amount of allowance for impairment is provided for specific and groups of accounts, where objective evidence of impairment exists. The Company evaluates the amount of allowance for impairment based on available facts and circumstances affecting the collectability of the accounts, including, but not limited to, the length of the Company's relationship with the customers, the customers' current credit status, average age of accounts, collection experience and historical loss experience. The methodology and assumptions used in estimating future cash flows are reviewed regularly by the Company to reduce any differences between loss estimates and actual loss experience.

The carrying value of trade and other receivables and the analysis of allowance for impairment on such financial assets are shown in Note 6.

## (b) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the dates the estimates are made. Eventhough the Company's core business is not continuously subject to rapid technology changes which may cause inventory obsolescence, future realization of the carrying amounts of inventories as presented in Note 7 is still affected by price changes. Such aspect is considered a key source of estimation uncertainty and may cause significant adjustments to the Company's inventories within the next financial reporting period.

#### (c) Estimation of Useful Lives of Property, Plant and Equipment and Intangible Assets

The Company estimates the useful lives of property, plant and equipment and intangible assets based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment and intangible assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of property, plant and equipment and intangible assets (Trademarks under Other Non-current Assets account) are presented in Notes 9 and 10, respectively. Based on management's assessment as at December 31, 2016 and 2015, there is no change in estimated useful lives of property, plant and equipment and intangible assets during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

# (d) Measurement of Fair Value of Land

The Company's land is carried at revalued amount at the end of the reporting period. In determining its fair value, the Company engages the services of professional and independent appraisers applying the relevant valuation methodology (see Note 23.3).

When the appraisal is conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

A significant change in these elements may affect prices and the value of the assets. The amount of revaluation increment recognized is disclosed in Note 9.

# (e) Determination of Realizable Amount of Deferred Tax Assets

The Company reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the deferred tax assets recognized as at December 31, 2016 and 2015 will be fully utilized in the coming years. The carrying value of deferred tax assets netted against deferred tax liabilities as of those dates is disclosed in Note 16.

#### (f) Impairment of Non-financial Assets

The Company's policy on estimating the impairment of property, plant and equipment, intangible assets and other non-financial assets is discussed in Note 2.15. Though management believes that the assumptions used in the estimation of fair values are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

There was no impairment loss recognized on non-financial assets in 2016, 2015 and 2014, except for the impairment loss recognized on the Company's applied tax credit certificate (TCC) in 2015 (see Note 8).

# (g) Valuation of Post-employment Defined Benefit Obligation

The determination of the Company's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense and the carrying amount of the post-employment defined benefit obligation in the next reporting period.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 15.2.

#### 4. SEGMENT REPORTING

# 4.1 Business Segments

The Company is organized into business units based on its products for purposes of management assessment of each unit. For management purposes, the Company is organized into two major business segments, namely: compounds and pipe group. These are also the basis of the Company in reporting to its chief operating decision-maker for its strategic decision-making activities.

The products under the compounds segment are the following:

- Polyvinyl Chloride (PVC) compounds for wires and cable; and,
- PVC for bottles, integrated circuit tubes packaging and films.

The products under the pipes segment are the following:

- PVC pipes and fittings;
- Polypropylene Random Copolymer Type 3 (PP-R) pipes and fittings; and,
- High-density Polyethylene (HDPE) pipes and fittings.

The Company's products are located in Guiguinto, Bulacan and in its Davao branch.

# 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of trade and other receivables and inventories, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of trade and other payables and interest-bearing loans. Segment assets and liabilities do not include deferred taxes and tax liabilities.

# 4.3 Intersegment Transactions

Segment revenues, expenses and performance do not include sales and purchases between business segments.

# 4.4 Analysis of Segment Information

Segment information can be analyzed as follows:

	Compounds	Pipes	Total
For the year ended December 31, 2016			
Statement of Profit or Loss			
Revenues	P 597,404,432	P 518,571,097	P 1,115,975,529
Costs and Other Operating Expenses Cost of goods sold (excluding depreciation and amortization) Depreciation and amortization Other operating expenses (excluding depreciation and amortization)	461,392,619 5,683,346 28,621,097 495,697,062	336,300,248 21,900,912 76,237,964 434,439,124	797,692,867 27,584,258 104,859,061 930,136,186
Other (Income) charges – net	(3,388,880)	338,506	(3,050,374)
Segment operating profit	P 105,096,250	P 83,793,467	P 188,889,717
<u>December 31, 2016</u>			
Statement of Financial Position			
Segment assets Segment liabilities	P 287,225,288 82,839,112	P 647,481,053 102,180,816	P 934,706,341 185,019,928
For the year ended December 31, 2015			
Statement of Profit or Loss			
Revenues	P 670,802,111	P 402,042,122	P 1,072,844,233
Costs and Other Operating Expenses Cost of goods sold (excluding depreciation and amortization) Depreciation and amortization Other operating expenses (excluding depreciation and amortization)	532,632,655 5,587,296 	245,805,148 17,610,147 61,768,759 325,184,054	778,437,803 23,197,443 91,406,305 893,041,551
Other charges – net	2,215,874	689,350	2,905,224
Segment operating profit	<u>P 100,728,740</u>	P 76,168,718	<u>P 176,897,458</u>
December 31, 2015			
Statement of Financial Position			
Segment assets Segment liabilities	P 203,279,561 86,072,103	P 484,732,948 29,317,916	P 688,012,509 115,390,019
For the year ended December 31, 2014			
Statement of Profit or Loss			
Revenues	P 556,807,749	P 293,933,874	P 850,741,623
Costs and Other Operating Expenses Cost of goods sold (excluding depreciation and amortization) Depreciation and amortization Other operating expenses (excluding depreciation and amortization)	464,381,853 5,470,705 27,892,636	160,687,049 15,519,520 	625,068,902 20,990,225 86,477,758
	497,745,194	234,791,691	732,536,885
Other charges – net	236,101	1,066,499	1,302,600
Segment operating profit	P 58,826,454	P 58,075,684	P 116,902,138

Currently, the Company's operation is concentrated within the Philippines for local sales and indirect export sales; hence, it has no geographical segment.

Total revenues include revenues from one major customer totalling 20.27% in 2016, 30.21% in 2015 and 21.20% in 2014.

# 4.5 Reconciliations

Presented below is a reconciliation of the Company's segment information to the key financial information presented in its financial statements.

		2016	2015	2014
Profit or Loss				
Segment results Other unallocated income Other unallocated expenses	P (	188,889,717 1,296,808 25,598,704)	168,467	,
Profit before tax as reported in profit or loss	<u>P</u>	164,587,821	P 146,352,033	P 93,721,975
		2016	2015	
Assets				
Segment assets Other unallocated assets	P	934,706,341 210,400,213	P 688,012,509 312,010,823	
Total assets reported in the statements of financial position	<u>P</u>	<u>1,145,106,554</u>	P 1,000,023,332	4
Liabilities				
Segment liabilities Other unallocated liabilities	P	185,019,928 27,640,852	P 115,390,019 34,721,736	
Total liabilities reported in the statements of financial position	<u>P</u>	212,660,780	P 150,111,755	

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

	2016	2015
Cash on hand and in banks Short-term placements	P 79,237,984 26,164,442	P 59,265,175 59,557,603
	P 105,402,426	P 118,822,778

Cash in banks generally earn interest at rates based on daily bank deposit rates. Short-term placements have maturity of 30 to 90 days and earn effective interest rates ranging from 1.00% to 1.65% in 2016, 1.13% to 1.75% in 2015 and 1.00% to 1.25% in 2014.

#### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	Note	2016	2015
Trade receivables Advances to:	17.1	P 248,523,020	P 204,888,524
Related parties	17.3	-	30,800,000
Suppliers and contractors		11,477,619	24,315,077
Officers and employees		910,013	554,944
Other receivables	17.6	214,379	225,191
		261,125,031	260,783,736
Allowance for impairment		(7,919,213)	(7,532,392)
		P 253,205,818	P 253,251,344

Trade receivables are due from various customers and have credit terms of 30 to 90 days. These receivables are normally settled in cash within three to six months. Of the total outstanding trade receivables, P55.9 million and P33.1 million as of December 31, 2016 and 2015, respectively, are guaranteed by customers' post-dated checks in the custody of the Company.

Advances to suppliers and contractors pertain to down payments made by the Company to the suppliers for the purchase of goods and machineries. The advance payments will be set-off as partial payments on the amounts due to the suppliers once full delivery of goods are made and the subsequent billing has been made by the supplier.

Advances to officers and employees are personal cash advances that are settled through salary deduction.

A reconciliation of the allowance for impairment at the beginning and end of 2016 and 2015 is shown below.

		2016		2015
Balance at beginning of year Impairment losses Write-off	P (	7,532,392 438,164 51,343)	P (	7,753,395 461,358 682,361)
Balance at end of year	<u>P</u>	7,919,213	<u>P</u>	7,532,392

All of the Company's trade and other receivables have been reviewed for indications of impairment. Certain trade receivables, which are mostly past due, were found to be impaired after exhausting extrajudicial collection efforts, hence, adequate amounts of allowance for impairment have been recognized based on recommendation by the Company's Credit and Collection and Legal Departments. The amounts of impairment losses are presented as part of Finance Costs in the statements of profit or loss.

# 7. INVENTORIES

Inventories are all stated at cost which is lower than their net realizable value. The details of inventories are shown below.

	2016	2015
Finished goods	P 220,737,901	P 171,213,640
Raw materials	140,195,347	121,549,518
Packaging materials	1,768,875	2,513,710
Supplies	<u>6,748,998</u>	<u>5,579,187</u>
	P 369,451,121	P 300,856,055

An analysis of the cost of inventories included in cost of goods sold for the year is presented in Note 13.

# 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The composition of this account is shown below.

	<u>Note</u>		2016		2015
Input VAT – net	25.1(b)	P	72,055,914	P	57,644,421
Application for TCC			7,015,497		7,015,497
Prepaid expenses			2,351,937		1,523,568
			81,423,348		66,183,486
Allowance for impairment		(	7 <b>,</b> 015 <b>,</b> 497)	(	7,015,497)
		P	74,407,851	P	59,167,989

Application for TCC pertains to input VAT from the Company's importations of raw materials which are under application with the Department of Finance for the granting of TCC as of December 31, 2016 and 2015. As of December 31, 2015, as a result of the uncustomary delay on the issuance of the TCC, the Company's management has assessed that a full allowance on impairment be recognized without prejudice on the final expected outcome of the Company's rightful claim over the TCC. The related impairment loss is presented as Impairment Loss on Applied Tax Credit Certificate in the 2015 statement of profit or loss.

# 9. PROPERTY, PLANT AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property, plant and equipment at the beginning and end of 2016 and 2015 are shown below.

	Land	<u>Im</u>	Land provements	In	Building and aprovements		ansportation Equipment	Machineries, Factory, and Other Equipment	:	Furniture, Fixtures and Office Equipment	-	onstruction n Progress	Total
December 31, 2016 Cost or valuation Accumulated depreciation	P114,607,456	P	3,179,251	Р	112,483,420	Р	36,703,862	P 376,933,489	Р	29,831,291	P	13,018,466	P 686,757,235
and amortization		(	696,216)	(	45,992,232)	(_	26,479,715)	(264,911,135)	(	19,148,614)	_		(357,227,912)
Net carrying amount	P114,607,456	P	2,483,035	P	66,491,188	P	10,224,147	P 112,022,354	P	10,682,677	P	13,018,466	P 329,529,323

	Land	_	Land provements		Building and provements		ansportation Equipment	Machineries, Factory, and Other Equipment	a	Furniture, Fixtures and Office Equipment		onstruction n Progress	Total
December 31, 2015 Cost or valuation Accumulated depreciation	P83,635,000	P	1,979,661	P	89,038,322	Р	29,663,373	P333,737,963	P	27,977,250	P	17,770,708	P 583,802,277
and amortization		(	380,320 )	(	39,010,737)	(	24,846,818)	(248,321,806)	(	17,174,464)	_	-	(_329,734,145)
Net carrying amount	P83,635,000	<u>P</u>	1,599,341	P	50,027,585	P	4,816,555	<u>P 85,416,157</u>	<u>P</u>	10,802,786	P	17,770,708	P 254,068,132
January 1, 2015 Cost or valuation Accumulated	P78,246,000	P	483,009	P	62,201,441	P	29,618,490	P289,240,534	Р	19,127,002	P	41,254,465	P 520,170,941
depreciation and amortization		(	201,254 )	(	33,812,720)	(	21,874,645)	(233,685,224)	(	15,665,463)	_		(_305,239,306)
Net carrying amount	P78,246,000	P	281,755	P	28,388,721	Р	7,743,845	P 55,555,310	P	3,461,539	P	41,254,465	P 214,931,635

A reconciliation of the carrying amounts of property, plant and equipment at the beginning and end of 2016, 2015 and 2014 is shown below.

	Land	Land Improvements	Building and <u>Improvements</u>	Transportation <u>Equipment</u>	Machineries, Factory, and Other <u>Equipment</u>	Furniture, Fixtures and Office Equipment	Construction in Progress Total
Balance at January 1, 2016, net of accumulated depreciation and amortization Additions Reclassification Depreciation and amortization charges for the	P83,635,000 30,972,456	P 1,599,341 333,677 865,913	P 50,027,585 3,381,891 20,063,207	P 4,816,555 8,320,357	P 85,416,157 42,653,073 542,453	P 10,802,786 1,730,143 123,898	P 17,770,708 P 254,068,132 16,868,580 104,260,177 ( 21,620,822) ( 25,351)
year		(315,896)	(6,981,495)	(2,912,765)	(16,589,329 )	(1,974,150)	(28,773,635)
Balance at December 31, 2016, net of accumulated depreciation and amortization	<u>P114,607,456</u>	P 2,483,035	P 66,491,188	P 10,224,147	P 112,022,354	P 10,682,677	P 13,018,466 P329,529,323
Balance at January 1, 2015, net of accumulated depreciation and amortization Additions Revaluation Reclassification Depreciation	P78,246,000 - 5,389,000 -	P 281,755 41,626 - 1,455,026	P 28,388,721 943,715 - 25,893,166	P 7,743,845 44,883 -	P 55,555,310 29,937,024 - 14,560,405	P 3,461,539 3,694,107 - 5,156,141	P 41,254,465 P 214,931,635 23,593,654 58,255,009 - 5,389,000 ( 47,077,411) ( 12,673)
and amortization charges for the year		(179,066)	(5,198,017)	(2,972,173)	(14,636,582)	(1,509,001)	(24,494,839 )
Balance at December 31, 2015, net of accumulated depreciation and amortization	P83,635,000	<u>P 1,599,341</u>	P 50,027,585	<u>P 4,816,555</u>	<u>P 85,416,157</u>	P 10,802,786	<u>P 17,770,708</u> <u>P 254,068,132</u>
Balance at January 1, 2014, net of accumulated depreciation and amortization	P73,356,000	P 378,357	P 33,099,341	P 8,770,856	P 44,253,421	P 1,650,934	P 9.753,046 P 171,261,955
Additions	4,890,000	-	-	2,302,438	26,708,727	1,967,307	32,557,767 63,536,239
Revaluation Disposals Reclassification Depreciation and amortization charges for the	4,890,000 - -	-	-	-	( 2,884,707)	1,056,348	- 4,890,000 - ( 2,884,707) ( 1,056,348)
year		(96,602)	(4,710,620)	(3,329,449)	(12,522,131_)	(1,213,050)	(21,871,852 )
Balance at December 31, 2014, net of accumulated depreciation and amortization	<u>P78,246,000</u>	P 281,755	P 28,388,721	P 7,743,845	P 55,555,310	P 3,461,539	<u>P 41,254,465</u> <u>P 214,931,635</u>

Land is stated at revalued amount, being the fair value at the date of revaluation in 2016 and 2015. The revaluation surplus, net of applicable deferred tax expense, is presented as part of the Revaluation Reserves account in the statements of financial position.

Had the land been carried using the cost model, the carrying amount would have been P63.9 million and P32.9 million as of December 31, 2016 and 2015, respectively.

The fair value of land is determined periodically on the basis of the appraisals performed by an independent appraiser with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations. To some extent, the valuation process was conducted by the appraiser in discussion with the Company's management with respect to the determination of the inputs such as the size, age, and condition of the land, and the comparable prices in the corresponding property location. Other information on the basis of fair value measurement and disclosures related to land is presented in Note 23.3.

In September 2016, a parcel of land was purchased from a related party, applying the advances granted totalling P33.8 million (see Note 17.3).

Construction in progress pertains to accumulated costs incurred in the construction of the warehouse open shed for Compounds Division and cooling tower system for Pipes Division in 2016 and in the construction of the PP-R and HDPE factory building, PP-R/HDPE warehouse, plant electricity consolidation, flood control system, elevated flooring of warehouse and PP-R/HDPE machineries installation in 2015. The percentage of completion of construction in progress ranges from 65% to 85% and 42% to 62% as of December 31, 2016 and 2015, respectively. These projects that are ongoing in 2016 are expected to be completed by the first quarter of 2017.

Included as part of construction in progress pertaining particularly to the factory building project is the capitalized borrowing cost amounting to P0.3 million in 2015 (see Note 12).

In 2016 and 2015, certain items of construction in progress were expensed outright and recognized as part of repairs and maintenance (see Note 14) before finalization of balances to be reclassified from construction in progress to proper asset account classification.

The amount of depreciation and amortization (see Note 14) is allocated and presented in the statements of profit or loss under the following line items:

	2016	2015	2014
Cost of goods sold Operating expenses	P19,879,465 8,894,170	P16,793,330 7,701,509	
	P28,773,635	P24,494,839	P21,871,852

In 2016, the Company recognized a gain on disposal of transportation equipment totalling P0.4 million presented as part of Other income under Other Income (Charges) in the 2016 statement of profit or loss. The machinery disposed in 2014 was sold to a related party at net book value, which was paid in cash (see Note 17). Accordingly, no gain or loss is recognized.

Transportation equipment with a total carrying value of P8.7 million and P4.7 million as of December 31, 2016 and 2015, respectively, are used as collateral for car loans (see Note 11).

As of December 31, 2016 and 2015, the gross carrying amounts of the Company's fully depreciated and amortized property, plant and equipment that are still being used are P50.0 million and P35.7 million, respectively. The Company has no idle properties in any of the years presented.

#### 10. OTHER NON-CURRENT ASSETS

The composition of this account is shown below.

	Notes		2016		2015
Deferred input VAT Security deposits Trademarks – net Others	25.1(b) 17.5	P	9,875,570 2,630,402 312,953 291,090	P	8,136,393 5,112,280 317,273 291,088
		<u>P</u>	13,110,015	<u>P</u>	13,857,034

Deferred input VAT [see Note 25.1(b)] pertains to the unamortized input VAT from acquisition of capital assets required by the BIR to be amortized and reported for VAT reporting purposes over the useful lives of the assets or 60 months, whichever is shorter.

Security deposits are payments made to utility companies and lessors of office spaces upon execution of the service contracts. These payments will be refunded at the termination of the contract. As the utility services and lease contracts are expected to be renewed indefinitely, the present value of these financial assets cannot be determined and thus, are carried at cost. As such, the carrying amount of the security deposits is a reasonable approximation of its fair value (see Note 22.1).

Trademarks pertain to the capitalized costs of application and registration with the Intellectual Property Office and Bureau of Product Standards of the Company's logo or brand emblems used as identifying markers of the Company's products. The carrying values of trademarks were presented net of accumulated amortization amounting to P0.3 million as of December 31, 2016 and 2015.

#### 11. TRADE AND OTHER PAYABLES

The composition of this account is shown below.

	Notes	2016	2015
Current:			
Trade payables	17.2	P 165,117,226	P 101,830,654
Advances from customers		12,730,494	10,510,209
Accrued expenses		2,589,610	2,301,057
Mortgage payable	9	2,016,260	1,787,080
Others		4,542,396	2,720,897
		186,995,986	119,149,897
Non-current –			
Mortgage payable	9	4,270,713	<u>1,797,401</u>
		P 191,266,699	P 120,947,298

Advances from customers pertain to advance payments received from customers to guarantee goods placed for order to the Company. Upon delivery of goods ordered by the customer, the Company sets off these advances to the total amount of receivable from the customer.

Accrued expenses are liabilities arising from unpaid salaries, interest, utilities and other operating expenses.

In 2016 and 2014, the Company entered into car loan agreements with local banks for the acquisition of certain transportation equipment and motor vehicles, which are then mortgaged to the banks. The car loans bear fixed annual effective interest which ranges from 9.95% to 12.75% and have terms of five years payable monthly. The related outstanding balances are presented as Mortgage payable under the Trade and Other Payables account for the current portion and Mortgage Payable account for the non-current portion in the statements of financial position. No similar transaction occurred in 2015 (see Note 9).

Interest expense related to the mortgage payable amounted to P0.6 million, P0.4 million and P0.5 million for the years ended December 31, 2016, 2015 and 2014, respectively, and is shown as part of Finance Costs in the statements of profit or loss.

Others include withholding taxes, government insurance and retention commissions payable withheld by the Company from its commission agents as security bond for any unliquidated cash advances.

#### 12. INTEREST-BEARING LOANS

In 2014, the Company obtained certain bank loan totalling P68.8 million which is supported by the executed, unsecured, short-term promissory notes with a local bank for additional operating capital requirements and the financing of certain construction projects (see Note 9). This bank loan is payable within six months and bears an interest of 4.25% per annum. Portion of the bank loan obtained amounting P21.1 million were specifically earmarked for the construction projects. The related capitalized borrowing cost in 2015 and 2014 amounted to P0.3 million and P0.1 million, respectively, which formed part of construction in progress account (see Note 9). These loans are under joint and solidary signature guaranty of the major stockholders and corporate officers of the Company (see Note 17.8). This has been fully settled in 2015. No similar transaction occurred in 2016.

Interest expense incurred related to interest-bearing loans, excluding capitalized borrowing cost, amounted to P1.9 million and P0.2 million for the years ended December 31, 2015 and 2014, respectively, and are shown as part of Finance Costs in the statements of profit or loss.

# 13. COST OF GOODS SOLD

The details of cost of goods sold are shown below.

	Notes	2016	2015	2014
Finished goods at				
beginning of year	7	<u>P 171,213,640</u>	P 153,794,162	P 90,130,860
Cost of goods manufactured:				
Raw materials at				
beginning of year	7	121,549,518	136,701,929	86,038,846
Net purchases during				
the year		791,268,325	720,107,109	682,773,490
Direct labor	15.1	14,064,028	14,197,565	10,472,285
Manufacturing overhead	15.1	80,410,068	63,193,526	60,511,532
Raw materials at		, ,	, ,	, ,
end of year	7	(_140,195,347)	(_121,549,518)	(_136,701,929)
		867,096,592	812,650,611	703,094,224
Finished goods at end of year	7	(_220,737,901)	(_171,213,640)	(_153,794,162)
		P 817,572,331	P 795,231,133	P 639,430,922

# 14. OPERATING EXPENSES BY NATURE

The details of operating expenses by nature are shown below.

	Notes	2016	2015	2014
Materials used in production Salaries and employee benefits	15	P772,622,496 66,158,444	P 735,259,520 61,614,934	P 632,110,407 53,461,356
Changes in finished goods	13	( 49,524,261)	, ,	
Utilities		30,810,406	30,462,170	32,330,542
Depreciation and amortization	9, 10	28,834,527	24,536,438	22,033,067
Outside services		22,687,290	19,293,119	15,101,203
Transportation and travel		22,609,774	13,104,387	14,797,314
Advertising and promotions		11,998,910	10,251,775	9,885,400
Repairs and maintenance	9	10,399,982	6,733,252	4,920,368
Supplies		7,545,220	7,325,247	7,399,334
Taxes and licenses	25.1(f)	7,333,805	6,056,315	6,185,745
Delivery		6,201,861	5,294,536	2,452,255
Representation		4,917,626	4,248,636	4,096,148
Rentals	17.5, 20.1	2,829,641	1,653,757	1,375,607
Professional fees		2,742,943	2,341,797	2,336,150
Insurance		1,503,654	1,180,655	1,243,002
Miscellaneous		6,062,572	10,029,249	9,325,015
		<u>P955,734,890</u>	<u>P 921,966,309</u>	<u>P 755,389,611</u>

These expenses are classified in the statements of profit or loss as follows:

	Note	2016	2015	2014
Cost of goods sold Other operating expenses	13	, ,	P 795,231,133 	P 639,430,922 115,958,689
		P955,734,890	P 921,966,309	P 755,389,611

#### 15. EMPLOYEE BENEFITS

# 15.1 Salaries and Employee Benefits

Details of salaries and employee benefits are presented below.

	Note	2016	2015	2014
Short-term employee benefits Post-employment defined benefits	15.2	P 63,191,177 2,967,267	P 58,766,504 2,848,430	P 52,016,420 1,444,936
		P 66,158,444	<u>P 61,614,934</u>	P 53,461,356

Salaries and employee benefits are allocated in the statements of profit or loss as follows:

	Notes	2016	2015	2014
Cost of goods sold Other operating expenses	13	P 15,618,652 50,539,792	P 16,047,006 45,567,928	P 11,409,366 42,051,990
	14	P 66,158,444	<u>P 61,614,934</u>	P 53,461,356

# 15.2 Post-employment Defined Benefit Plan

### (a) Characteristics of Post-employment Defined Benefit Plan

The Company maintains a tax-qualified, partially funded and non-contributory post-employment defined benefit plan covering all regular full-time employees. The Company conforms with the minimum regulatory benefit of Republic Act 7641, *Retirement Pay Law*, which is of a defined benefit type and provides for a lump sum retirement benefit equal to 22.5-day pay for every year of credited service. The normal retirement age is 60 with a minimum of five years of credited service.

# (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below are based on the actuarial valuation report obtained from an independent actuary in 2016 and 2015.

The amounts of post-employment defined benefit obligation recognized in the statements of financial position are determined as follows:

		2016	_	2015
Present value of the obligation Fair value of plan assets	P (	36,448,325 31,007,656)		· · · · · · · · · · · · · · · · · · ·
	<u>P</u>	5,440,669	<u>P</u>	6,277,496

The movements in the present value of the post-employment defined benefit obligation recognized in the books are as follows:

		2016		2015
Balance at beginning of year	P	31,146,773	Р	24,710,567
Current service cost		2,967,267		2,848,430
Interest cost		1,442,096		1,257,768
Benefits paid	(	66,894)	(	927,692)
Remeasurement – actuarial losses	`	,	`	,
(gains) arising from:				
Experience adjustments		1,488,685	(	514,038)
Changes in financial assumptions	(	529,602)		3,771,738
Balance at end of year	P	36,448,325	<u>P</u>	31,146,773

The movements in the fair value of plan assets are presented below.

		2016		2015
Balance at beginning of year	P	24,869,277	P	20,737,103
Contributions to the plan		4,626,335		3,838,765
Interest income		1,258,547		1,129,605
Benefits paid		-	(	927,692)
Return on plan assets (excluding amounts included in net interest)		253,497		91,496
Balance at end of year	<u>P</u>	31,007,656	P	24,869,277

The composition of the fair value of plan assets at the end of the reporting period by category and risk characteristics is shown below.

	2016	2015
Cash and cash equivalents Debt securities:	P 4,520,916	P 2,728,160
Philippine government bonds Corporate bonds (rated AA	19,999,938	17,871,062
and above)	1,764,336	1,773,179
·	<u>21,764,274</u>	19,644,241
Unit investment trust funds (UITF)	1,987,591	581,941
Others	<u>2,734,875</u>	<u>1,941,935</u>
	P 31,007,656	P 24,896,277

Others comprise of accrued interest and other receivables.

The fair values of the above UITF and debt securities are determined based on quoted market prices in active markets (classified as Level 1 of the fair value hierarchy) (see Note 23.1).

Plan assets do not comprise any of the Company's own financial instruments.

The components of amounts recognized in profit or loss and in other comprehensive income in respect of the defined benefit post-employment plan are as follows:

	2016	2015	2014
Recognized in profit or loss:  Current service cost  Net interest expense	P 2,967,267 183,549	P 2,848,430 P 128,163	1,444,936 196,509
	<u>P 3,150,816</u>	P 2,976,593 P	1,641,445
Recognized in other comprehensive income: Actuarial losses (gains) arising from:	P 1,488,685	D 514 038\ /D	792 539)
Experience adjustments Changes in financial assumption	P 1,488,685 ( 529,602)	(P 514,038) (P 3,771,738	782,538) 274,316
Return on plan assets	( 253,497)(	91,496) (	269,954)
	P 705,586 P	2 3,166,204 P	1,326,808

Current service and past service costs are included as part of Salaries and employee benefits under Cost of Goods Sold and Other Operating Expenses account in the statements of profit or loss (see Notes 13 and 14).

The net interest expense is included as part of Finance Costs in the statements of profit or loss.

Amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

In determining the amounts of the post-employment benefit obligation, the following significant assumptions were used:

	2016	2015	2014
Discount rate	4.83%	4.63%	5.09%
Salary increase rate	6.41%	6.41%	5.00%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 26.7 years. These assumptions were developed by management with the assistance of an independent actuary. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bond, with terms to maturity approximating to the terms of the post-employment obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

### (c) Risks Associated with the Retirement Plan

The plan exposes the Company to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

# (i) Investment and Interest Risks

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bond will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan.

# (ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

# (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Company's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the post-employment defined benefit plan are described below.

## (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the post-employment defined benefit obligation as of December 31, 2016, 2015 and 2014:

	Impact	Impact on Post-Employment Defined Benefit Obligation					
	Change in Assumption	Increase in Assumption			Decrease in Assumption		
<u>December 31, 2016</u>							
Discount rate Salary growth rate	+/- 1.0% +/- 1.0%	(P	2,308,739) 2,684,701	P (	2,918,654 2,185,048)		
December 31, 2015							
Discount rate Salary growth rate	+/- 1.0% +/- 1.0%	(P	2,358,528) 2,640,298	P (	2,966,209 2,145,142)		
December 31, 2014							
Discount rate Salary growth rate	+/- 1.0% +/- 1.0%	(P	1,579,886) 1,706,078	P (	1,935,502 1,411,714)		

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

# (ii) Asset-liability Matching Strategies

The retirement plan trustee has no specific matching strategy between the plan assets and the plan liabilities.

A large portion of the plan assets as of December 31, 2016 and 2015 consists of debt securities and readily available cash and cash equivalents, pending placement in investments with balanced risks and rewards optimization.

There has been no change in the Company's strategies to manage its risks from previous periods.

# (iii) Funding Arrangements and Expected Contributions

The Company has yet to decide the amount of contribution to the retirement plan for the succeeding year.

The Company is not required to pre-fund the future defined benefits payable under the plan assets before they become due. For this reason, the amount and timing of contributions to the plan assets are at the Company's discretion. However, in the event a benefit claim arises and the plan assets are insufficient to pay the claim, the shortfall will be due, demandable and payable from the Company to the plan assets.

The maturity profile of undiscounted expected benefit payments from the plan for the next ten years follow:

		2016		2015
Within one year	P	23,422,515	P	14,870,276
More than one year to five years		2,955,860		7,740,430
More than five years to ten years		3,859,153		2,860,191
	<u>P</u>	30,237,528	<u>P</u>	25,470,897

The weighted average duration of the defined benefit obligation at the end of the reporting period is 10.9 years.

# 16. CURRENT AND DEFERRED TAXES

The components of tax expense as reported in profit or loss and other comprehensive income follow:

	2016	2015	2014
Reported in profit or loss:  Current tax expense:  Regular corporate income tax (RCIT) at 30% Final tax at 20% and 7.5%	P 49,335,275 246,784 49,582,059	P 44,898,463 19,965 44,918,428	P 28,476,310
Deferred tax expense (income) relating to origination and reversal of temporary differences	437,655 P 50,019,714	1,286,628 P 46,205,056	( <u>207,028</u> ) <u>P_28,341,652</u>
Reported in other comprehensive income –  Deferred tax expense (income) relating to revaluation increment on land and remeasurements of post-employment defined benefit plan	( <u>P 211,676)</u>	<u>P 666,839</u>	<u>P 1,068,958</u>

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in profit or loss follows:

	<b>2016</b> 2015 2014
Tax on pretax profit at 30% Adjustment for income	<b>P 49,376,346</b> P 43,905,610 P 28,116,593
subjected to lower tax rates Tax effects of non-deductible expenses	( 194,126) ( 23,690) ( 52,912) 837,494 2,323,136 277,971
Tax expense reported in profit or loss	<u><b>P 50,019,714</b></u> <u>P 46,205,056</u> <u>P 28,341,652</u>

The net deferred tax liabilities relate to the following as of December 31:

	Statements of Financial Position			
		2016		2015
Deferred tax assets:				
Post-employment defined benefit obligation	P	1,632,201	P	1,883,249
Impairment loss on trade and other receivables		2,375,764		2,259,718
Unamortized past service cost		2,580,590		2,477,601
		6,588,555		6,620,568
Deferred tax liabilities:				
Revaluation reserve on property,				
plant and equipment	(	15,218,162)	(	15,218,162)
Unrealized foreign currency gains - net	(	943,085)	(	749,119)
	(	<u>16,161,247</u> )	(	15,967,281)
Net Deferred Tax Liabilities	( <u>P</u>	9,572,692)	( <u>P</u>	9,346,713)

	Statements of Comprehensive Income						
		Profit or Loss			Other Com	prehensive Inco	ome
		2016	2015	2014	2016	2015	2014
Deferred tax assets: Post-employment defined							
benefit obligation Impairment loss in trade	P	<b>462,724</b> P	258,652 P	659,196 <b>(P</b>	<b>211,676)</b> (P	949,861)(P	398,042)
and other receivables Unamortized past service	(	116,046)	66,301 (	6,229)	-	-	-
cost	(	102,989)	47,859 (	402,900)			_
		243,689	372,812	250,067 (	211,676)(	949,861)(	398,042)
Deferred tax liabilities: Revaluation reserve on property, plant and							
equipment Unrealized foreign		-	-	-	-	1,616,700	1,467,000
currency gains (losses) – net		193,966	913,816 (	457,095)	<del></del>		
Deferred Tax Expense (Income)	P	<b>437,655</b> P	1,286,628 (P	207 <b>,</b> 028) <b>(P</b>	<b>211,676)</b> P	666,839 P	1,068,958

The Company is subject to the minimum corporate income tax (MCIT) which is computed at 2% of gross income, as defined under the tax regulations, or RCIT, whichever is higher. No MCIT was accrued for the years ended December 31, 2016, 2015 and 2014 as the RCIT was higher than MCIT in those years.

In 2016, 2015 and 2014, the Company claimed itemized deductions in computing for its income tax due.

# 17. RELATED PARTY TRANSACTIONS

The Company's related parties include entities under common ownership, stockholders and key management personnel as described below.

The summary of the Company's transactions with its related parties for the years ended December 31, 2016, 2015 and 2014 and the outstanding balances as of December 31, 2016 and 2015 are as follows:

		Amounts of Transactions				
	Notes	2016	2015	2014		
Related Parties Under						
Common Ownership:						
Sale of goods	17.1	P 28,592,037	P 31,630,201	P 22,597,352		
Ü	17.1	74,416,158	38,677,734	33,029,044		
Purchase of goods and services		, ,	, ,	, ,		
Advances granted	17.3	3,000,000	6,000,000	6,000,000		
Rent expense	17.5	2,321,540	1,359,595	654,200		
Security deposit	17.5	46,055	30,100	47,315		
Purchase of land	9, 17.3	30,178,571	-	-		
Sale of property,						
plant and equipment	9	_	-	2,884,707		
Other receivables	17.6	-	-	176,910		
Stockholders –						
Loan guarantee	17.8	-	-	68,800,000		
Key Management Personnel –						
Compensation	17.7	28,925,554	27,814,738	24,348,833		

		Outstanding Balances			
	Note	2016	2015		
Related Parties Under					
Common Ownership:					
Sale of goods	17.1	P 10,741,230	P 9,138,498		
Purchase of goods and services	17.2	2,820,992	3,358,816		
Advances granted	17.3	-	30,800,000		
Security deposit	17.5	253,970	207,915		
Other receivables	17.6	-	35,382		
Stockholders:					
Advances obtained	17.4	46,057	46,057		

None of the Company's outstanding balances with related parties has indications of impairment; hence, no impairment losses were recognized in both years.

#### 17.1 Sale of Goods

The Company sells finished goods to related parties under common ownership. Goods are sold on the basis of the price lists in force and terms that would be available to non-related parties. The outstanding receivables from sale of goods, which are generally noninterest-bearing, unsecured and settled through cash within three to six months, are presented as part of Trade receivables under the Trade and Other Receivables account in the statements of financial position (see Note 6).

#### 17.2 Purchase of Goods and Services

Goods and services are purchased on the basis of the price lists in force with non-related parties. The related outstanding payables for goods and services purchased in 2016 and 2015 are presented as part of Trade payables under the Trade and Other Payables account in the statements of financial position (see Note 11). The outstanding payables from purchase of goods and services are generally noninterest-bearing, unsecured and settled through cash within three months.

The Company also acquires the services of Husky Plastics Corporation (Husky), a related party under common ownership, for the conversion of its pipe fittings. The Company provides its own raw materials to Husky for processing into finished goods. Once the processing is completed, the Company records the amount paid for the services of Husky as part of the finished goods based on the billings received. The basis of the price charged to the Company is in line with Husky's prevailing market rates.

#### 17.3 Advances to Related Parties

The Company grants unsecured, noninterest-bearing advances to its related parties under common ownership. Included in this account are advances made for the purpose of a future land acquisition. These advances are noninterest-bearing, unsecured and repayable either in cash or through offsetting, and are presented as Advances to related parties under Trade and Other Receivables account in the 2015 statement of financial position (see Note 6). The ownership of the land previously owned by the related party was already transferred under the name of the Company in 2016 (see Note 9).

The Company obtains unsecured and noninterest-bearing advances from certain stockholders for working capital requirements. These advances are payable on demand and in cash.

# 17.5 Lease of Properties

The Company entered into operating lease agreements with a related party under common ownership covering its office spaces with lease terms of two and ten years. Rental expense related to this transaction is shown as part of Rentals under Other Operating Expenses account in the statements of profit or loss (see Note 14). There are no unpaid rentals as of December 31, 2016 and 2015.

The related deposit as of December 31, 2016 and 2015, which is refundable at the termination of the lease term, is presented as part of Security Deposits under Other Non-current Assets account in the statements of financial position (see Note 10).

#### 17.6 Other Receivables

Other receivables represent unsecured, noninterest-bearing advances for miscellaneous business-related expenditures that are presented as part of Other receivables under Trade and Other Receivables account in the 2015 statement of financial position (see Note 6). These advances are subject to liquidation within prescribed period according to Company policy.

# 17.7 Key Management Personnel Compensation

The total compensation of key management personnel, which include all managers and executives, is shown below.

	2016	2015	2014
Short-term benefits Post-employment defined benefits	, ,	P 25,700,843 2,113,895	P 23,720,015 628,818
	P 28,925,554	P 27,814,738	P 24,348,833

#### 17.8 Loan Guarantee

In 2014, the major stockholders guaranteed the Company's loan from a local bank amounting to P68.8 million which was fully paid by the Company in 2015 (see Note 12).

### 18. EQUITY

## 18.1 Capital Stock

Capital stock consists of:

	Sha	res	Amount		
	2016	<b>2016</b> 2015		2015	
Common shares – P1 par value Authorized	1,300,000,000	<u>1,300,000,000</u>	<u>P1,300,000,000</u>	<u>P 1,300,000,000</u>	
Issued and outstanding: Balance at beginning of year	630,800,000	472,800,000	630,800,000	472,800,000	
Issued during the year		158,000,000		158,000,000	
Balance at end of year	630,800,000	630,800,000	P 630,800,000	<u>P 630,800,000</u>	

On April 27, 2015, the Company was listed with the PSE with 158,000,000 new additional common shares with offer price of P1.41 per share and 472,800,000 existing common shares with par value of P1.00 per share. The listing was approved by the SEC on April 7, 2015. As of December 31, 2016, the Company's number of shares registered totaled 630,800,000 with par value of P1.00 per share and closed at a price of P1.85. The total number of stockholders is 22 and 19 as of December 31, 2016 and 2015, respectively. The public float lodged with PCD Nominee Corporation is counted only as one stockholder.

#### 18.2 Additional Paid-in Capital

Additional paid-in capital consists of P52.3 million from the initial public offering in 2015, net of P12.5 million stock issuance costs incurred such as underwriting fees and commissions, taxes and filing fees.

# 18.3 Retained Earnings

On April 25, 2016, the Company's BOD approved the declaration of cash dividend amounting to P31.5 million or P0.05 per share, consisting of P0.02 regular dividend per share plus special dividend of P0.03 per share, to stockholders of record as of May 10, 2016 which was paid on May 27, 2016.

On January 16, 2015, the Company's BOD approved the declaration of cash dividend amounting to P25.0 million or P0.05 per share to stockholders of record as of January 16, 2015, on which P12.5 million was paid on January 30, 2015, while the remaining P12.5 million was paid on February 25, 2015.

On September 5, 2014, the Company's BOD and stockholders approved the declaration of stock dividends equivalent to 34.01% of the total issued and outstanding shares of stock amounting to P120.0 million (P1.0 par value). The stock dividends were distributed on November 6, 2014.

On May 27, 2014, the Company's BOD approved the release of the appropriation originally intended for construction of the Company's new factory building and for purchase of machineries for new product lines amounting to P40.0 million.

On March 4, 2014, the Company's BOD approved the declaration of cash dividend amounting to P7.0 million or P0.02 per share which was paid on May 30, 2014 to stockholders of record as of March 31, 2014.

#### 19. EARNINGS PER SHARE

Basic EPS is computed as follows:

	2016	2015	2014
Net profit	P 114,568,107	P 100,146,977	P 65,380,323
Divided by weighted average number of outstanding common shares*	630,800,000	578,133,333	472,800,000
Basic and diluted earnings per share	P 0.18	<u>P 0.17</u>	<u>P 0.14</u>

<sup>\*</sup> After giving retroactive effect to the stock dividends declared in 2014 (see Note 18.3).

The Company does not have dilutive potential common shares outstanding as of December 31, 2016, 2015 and 2014; hence, diluted EPS is equal to the basic EPS.

#### 20. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Company:

# 20.1 Operating Lease Commitments - Company as Lessee

The Company is a lessee under non-cancellable operating leases covering its warehouse and office spaces. The lease for warehouse has a term of three years and includes annual escalation rate of 10.00%, while the leases for office space have terms of three to five years with escalation rates ranging from 5.00% to 10.00%. All leases have renewal options. The following is the future minimum lease payments under these non-cancellable operating leases as of December 31:

	2016		2015	_	2014
Within one year	P 3,258,995	P	1,640,092	P	999,732
After one year but not more than five years	<u>10,906,106</u>		2,557,860		1,736,831
	P 14,165,101	P	4,197,952	P	2,736,563

Rental expense for the years ended December 31, 2016, 2015 and 2014 amounted to P2.8 million, P1.7 million and P1.4 million, respectively (see Note 14).

The security deposits related to these lease agreements amounting to P0.3 million as of December 31, 2016 and 2015 are presented as part of Security deposits under the Other Non-current Assets account in the statements of financial position (see Note 10).

#### 20.2 Unused Credit Lines

The Company had P320.0 million of unused credit lines of the approved Omnibus Line of Credit from a local bank granted as of December 31, 2016 and 2015.

#### 20.3 Others

There are other commitments and contingent liabilities that arise in the normal course of the Company's operations which are not reflected in the financial statements. As of December 31, 2016, 2015 and 2014, management and its legal counsel are of the opinion that losses, if any, from these items will not have a material effect on the Company's financial statements.

# 21. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company is exposed to a variety of financial risks in relation to financial instruments. The Company's financial assets and financial liabilities by category are summarized in Note 22. The main types of risks are market risk, credit risk and liquidity risk.

The Company's risk management is coordinated by its BOD, and focuses on actively securing the Company's closely short-to-medium term cash flows by minimizing the exposure to financial markets.

The Company does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most significant financial risks to which the Company is exposed to are described below.

#### 21.1 Market Risk

The Company is exposed to market risk through its use of financial instruments and specifically to foreign currency risk and interest rate risk which result from both its operating, investing and financing activities.

#### (a) Foreign Currency Risk

Most of the Company's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Company's overseas sales and purchases, which are primarily denominated in US dollars. The Company also holds US dollar-denominated cash and cash equivalents.

To mitigate the Company's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency-denominated financial assets and liabilities, translated into Philippine pesos at the closing rate follow:

		2016		2015
Financial assets Financial liabilities	P (	96,227,973 2,734,036)		87,755,501 1,607,417)
Net exposure	<u>P</u>	93,493,937	<u>P</u>	86,148,084

The sensitivity of the Company's profit before tax is based on the Company's financial assets and financial liabilities denominated in U.S. dollars and the U.S. dollar – Philippine peso exchange rate. It assumes a +/- 15.13% and +/- 10.42% change of the Philippine peso/ U.S. dollar exchange rate for the years ended December 31, 2016 and 2015, respectively. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at a 99% confidence level. The sensitivity analysis is based on the Company's foreign currency financial instruments held at the end of each reporting period.

If the Philippine peso had strengthened against the U.S. dollar by 15.13% and 10.42% at December 31, 2016 and 2015, profit before tax for the years ended December 31, 2016 and 2015 would have decreased further by P14.1 million and P9.0 million, respectively. Conversely, if the Philippine peso has weakened against the U.S. dollar by the same percentages at December 31, 2016 and 2015, profit before tax for the years ended December 31, 2016 and 2015 would have increased by the same amounts.

Exposures to foreign exchange rates vary during the period depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Company's currency risk.

### (b) Interest Rate Risk

The Company's policy is to minimize interest rate cash flow risk exposures on long-term financing. Long-term borrowings are therefore usually made at fixed rates. At December 31, 2016 and 2015, the Company is exposed to changes in market interest rates through its cash and cash equivalents, which are subject to variable interest rates (see Note 5). All other financial assets and liabilities have fixed rates. The table below illustrates the sensitivity of the Company's profit before tax and equity to a reasonably possible change in interest rates of +/- 0.50% and +/- 0.69% in 2016 and 2015, respectively. These changes are considered to be reasonably possible based on observation of current market conditions. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at the end of each reporting period that are sensitive to changes in interest rates. All other variables are held constant.

		Increase			<u>Decrease</u>		
		2016 .50%		2015 0.69%	2016 0.50%	2015 0.69%	
Effect in profit before tax Effect in equity	P	526,823 421,458	Р	813,204 (I 650,563 (	526,823) (I 421,458) (	813,204) 650,563)	

#### 21.2 Credit Risk

Credit risk is the risk that counterparty may fail to discharge an obligation to the Company. The Company continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. The Company's policy is to deal only with creditworthy counterparties.

The maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the statements of financial position (or in the detailed analysis provided in the notes to financial statements), as summarized below.

	Notes	2016	2015
Cash and cash equivalents	5	P 105,402,426	P 118,822,778
Trade receivables - net	6	240,603,807	197,356,132
Security deposits	10	2,630,402	5,112,280
		P 348,636,635	P 321,291,190

None of the financial assets are secured by collateral or other credit enhancements except for cash and cash equivalents and certain trade receivables with entrusted and on hand post-dated checks issued by the customers (see Note 6). Bank deposits are only maintained with reputable financial institutions, as a matter of Company policy. Cash in banks are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million per depositor per banking institution.

The credit risk with respect to trade and other receivable is not concentrated to any single counterparty as these are due from various customers located in a widely dispersed geographical area but generally within the Philippines.

Management assessed that the past due trade and other receivables over 120 days but less than one year amounting to P4.6 million and P1.5 million as of December 31, 2016 and 2015, respectively, are not impaired as of those dates.

# 21.3 Liquidity Risk

The Company manages its liquidity needs by carefully monitoring scheduled debt servicing payments, if any, for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week basis, as well as on the basis of a rolling 30-day projection. Long-term liquidity needs for a six-month and one-year period are identified monthly.

The Company maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in short-term placements. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities (see Note 20.2).

As at December 31, the Company's financial liabilities have contractual maturities which are presented below.

	2016					NI
	_	Within Six Months	irrei	Six to 12  Months	_	Non-current One to Five Years
Trade and other payables (except Advances from customers and tax-related payables) Advances from stockholders	P	171,871,544	P	1,143,132	<b>P</b>	4,878,173 46,057
	P	171,871,544	P	1,143,132	P	4,924,230
				2015		
		Cu	ırrer	nt		Non-current
		Within Six Months		Six to 12 Months		One to Five Years
Trade and other payables (except Advances from customers	Р	117 217 210	Р	050.970	Р	1 022 150
and tax-related payables) Advances from stockholders	P	117,217,318	l'	950,860	l'	1,833,159 46,057
	P	117,217,318	P	950,860	P	1,879,216

The contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the end of the reporting periods.

# 22. CATEGORIES AND OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 22.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the statements of financial position at amortized cost are shown below (see Note 23.2).

			2016			201	.5
	Notes	Ca	rrying Values	Fair Values	Ca	rrying Values	Fair Values
Financial Assets							
Loans and receivables:							
Cash and cash equivalents	5	P	105,402,426	P 105,402,426	P	118,822,778	P 118,822,778
Trade receivables - net	6		240,603,807	240,603,807		197,356,132	197,356,132
Security deposits	10		2,630,402	2,630,402		5,112,280	5,112,280
		P	348,636,635	P 348,636,635	Р	321,291,190	P 321,291,190

			2016			2015		
	Notes	Car	rrying Values	Fair Values	Car	rrying Values	Fair Values	
Financial Liabilities								
Financial liabilities at amortized cost:								
Trade and other payables (except								
Advances from customers								
and tax-related payables)	11	P	176,760,184	P 176,760,184	P	109,167,425	P 109,167,425	
Advances from stockholders	17.4		46,057	46,057		46,057	46,057	
		P	176,806,241	P 176,806,241	Ρ	109,213,482	P 109,213,482	

See Notes 2.4 and 2.9 for a description of the accounting policies for each category of financial instruments. A description of the Company's risk management objectives and policies for financial instruments is provided in Note 21.

# 22.2 Offsetting Financial Assets and Financial Liabilities

For financial assets and financial liabilities subject to enforceable master netting agreements or similar arrangements above, each agreement between the Company and counterparties (i.e., related parties including subsidiaries and associates) allows for net settlement of the relevant financial assets and financial liabilities when both elect to settle on a net basis (see Note 21). In the absence of such an election, financial assets and liabilities will be settled on a gross basis; however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

By default, the Company does not elect to settle financial assets and financial liabilities with counterparties through offsetting. Gross settlement is generally practiced.

# 23. FAIR VALUE MEASUREMENTS AND DISCLOSURES

## 23.1 Fair Value Hierarchy

In accordance with PFRS 13, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

The Company has no financial assets or financial liabilities measured at fair values.

# 23.2 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table below summarizes the fair value hierarchy of the Company's financial assets and financial liabilities which are not measured at fair value in the statements of financial position but for which fair value is disclosed (see Note 22.1).

	Level 1	Level 2	Level 3	Total
December 31, 2016 Financial assets:				
Cash and cash equivalents	P105,402,426	P -	P -	P 105,402,426
Trade and other receivables	-	-	240,603,807	240,603,807
Security deposits			2,630,402	2,630,402
	<u>P105,402,426</u>	<u>P - </u>	P243,234,209	<u>P 348,636,635</u>
Financial liabilities:				
Trade and other payables	P -	P -	P176,760,184	P 176,706,184
Advances from stockholders			46,057	46,057
	<u>P -                                   </u>	<u>P -                                   </u>	<u>P 176,806,241</u>	<u>P176,806,241</u>
December 31, 2015  Financial assets:				
Cash and cash equivalents	P118,822,778	Р -	Р -	P 118,822,778
Trade and other receivables	-	-	197,356,132	197,356,132
Security deposits			5,112,280	5,112,280
	P118,822,778	<u>P - </u>	P202,468,412	<u>P 321,291,190</u>
Financial liabilities:				
Trade and other payables	P -	P -	P109,167,425	P 109,167,425
Advances from stockholders			46,057	46,057
	<u>P -                                   </u>	<u>P -                                   </u>	<u>P 109,213,482</u>	P109,213,482

#### 23.3 Fair Value Measurement for Non-financial Assets

The fair value of the Company's land amounting to P114.6 million as of December 31, 2016 and P83.6 million as of December 31, 2015 is classified under Level 3 in the fair value hierarchy. The Level 3 fair value of land was derived using market comparable approach that reflects recent transaction prices for similar properties in nearby locations, adjusted for key attributes such as property size, age, condition and accessibility of the land. The most significant input into this valuation approach is the price per square foot; hence, the higher the price per square foot, the higher the fair value.

There has been no change to the valuation techniques used by the Company during the year for its non-financial assets. Also, there were no transfers into or out of Level 3 fair value hierarchy in 2016 and 2015.

# 24. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and to provide an adequate return to stockholders by pricing products and services commensurate with the level of risk.

The Company monitors capital on the basis of the carrying amount of equity as presented in the statements of financial position. Capital for the reporting periods under review is summarized as follows:

	2016	2015	2014
Total liabilities Total equity	P 212,660,780 932,445,774	P150,111,755 849,911,577	, ,
Debt-to-equity ratio	0.23:1.00	0.18:1.00	0.47:1.00

There were no internally and externally imposed capital requirements to be complied with as of December 31, 2016 and 2015.

The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to stockholders, issue new shares or sell assets to reduce debt.

# 25. SUPPLEMENTARY INFORMATION REQUIRED BY THE BIR

Presented below is the supplementary information which is required by the BIR under its existing revenue regulations to be disclosed as part of the notes to financial statements. This supplementary information is not a required disclosure under PFRS.

# 25.1 Requirements Under Revenue Regulations (RR) No. 15-2010

The information on taxes, duties and license fees paid or accrued during the taxable year required under RR No. 15-2010 are as follows:

# (a) Output VAT

In 2016, the Company declared output VAT as follows:

	Tax Base	Output VAT
Sale of goods: Taxable sales Zero-rated sales	P 832,994,643 282,980,886	P 99,959,357
	<u>P1,115,975,529</u>	P 99,959,357

The Company's zero-rated receipts from sale of goods were determined pursuant to Section 106 (A), *VAT on Sale of Goods or Properties*, of the National Internal Revenue Code of 1997.

# (b) Input VAT

The movements in input VAT in 2016 are presented below.

Balance at beginning of year	P	57,644,421
Goods other than capital goods		67,613,138
VAT on importation of goods		22,752,390
Services lodged under other accounts		16,950,968
Capital goods subject to amortization		8,726,249
Capital goods not subject to		
amortization		67,282
Change in deferred input VAT	(	1,739,177)
Applied against output VAT*	(	99,959,357)
Balance at end of year	<u>P</u>	72,055,914

<sup>\*</sup> Includes balance applied against output VAT for December 2016.

The outstanding balance of input VAT is presented under the Prepayment and Other Current Assets account in the 2016 statement of financial position (see Note 8).

Deferred input VAT amounting to P9,875,570 pertains to the unamortized input VAT on purchases of capital goods exceeding P1.0 million. Deferred input VAT is amortized and credited against output tax evenly over 60 months or the life of the asset, whichever is shorter. The outstanding balance is presented as part of Other Non-current Assets in the 2016 statement of financial position (see Note 10).

# (c) Taxes on Importation

In 2016, the total landed cost of the Company's importations for use in business amounted to P226,226,500. This also includes customs duties and tariff fees totalling to P2,611,793 which are capitalized as part of the cost of the raw materials inventory and machineries, factory and other equipment.

### (d) Excise Tax

The Company did not have any transactions in 2016 which are subject to excise tax.

# (e) Documentary Stamp Tax

Documentary stamp taxes (DST) paid and accrued in 2016 is presented below.

Bank transactions Others	P	646,659 244,925
	Р	891.584

# (f) Taxes and Licenses

The composition of Taxes and Licenses account in 2016 is shown below.

	Note		
Registration and license fees Deficiency tax Real property tax DST Residence tax Miscellaneous	25.1(e)	P	3,644,856 1,581,763 1,181,870 891,584 13,902 19,830
		р	7 333 805

The amount of Taxes and licences is presented as part of Other Operating Expenses account in the 2016 statement of profit or loss (see Note 14).

# (g) Withholding Taxes

The details of total withholding taxes in 2016 are shown below.

Expanded	P	9,122,550
Compensation and benefits		8,239,704
Final tax on dividends		2,864,567
	Р	20,226,821

## (h) Deficiency Tax Assessments

In 2016, the Company was assessed for deficiency taxes on all internal revenue taxes, except VAT, for taxable year 2013 and all internal revenue taxes for taxable year 2014, inclusive of the interest portion, totalling P1,187,962 and P815,143, respectively. The tax assessments were fully settled in 2016.

As of December 31, 2016, the Company does not have any other final deficiency tax assessments from the BIR nor does it have tax cases outstanding or pending in courts or bodies outside of the BIR in any of the open taxable years.

# 25.2 Requirements Under RR No. 19-2011

RR No. 19-2011 requires schedules of taxable revenues and other non-operating income, cost of goods sold, and itemized deductions and other significant tax information to be disclosed in the notes to the financial statements.

The amounts of taxable revenues and income, and deductible costs and expenses presented below are based on relevant tax regulations issued by the BIR, hence, may not be the same as the amounts reflected in the 2016 statement of profit or loss.

### (a) Taxable Revenues

The Company's taxable revenues from sale of goods for the year ended December 31, 2016 subject to regular tax rate amounted to P1,115,975,529.

# (b) Deductible Cost of Goods Sold

Deductible cost of goods sold subject to the regular tax rate for the year ended December 31, 2016 comprises the following:

Finished goods at beginning of year	P	171,213,640
Cost of goods manufactured		867,096,592
Total goods available for sale		966,444,773
Finished goods at end of year	(	220,737,901)
	P	817,572,331

# (c) Taxable Non-operating and Other Income

The details of taxable non-operating and other income in 2016 which are subject to regular tax rate are shown below.

Realized foreign currency gains – net	Р	3,479,363
Others		436,065
	P	3,915,428

## (d) Itemized Deductions

The amounts of itemized deductions for the year ended December 31, 2016 are shown below.

Salaries and allowances	P	47,572,525
Outside services		14,613,189
Transportation and travel		12,795,352
Advertising and promotions		11,998,910
Depreciation and amortization		8,955,062
Delivery expense		6,169,835
Taxes and licenses		5,206,137
Representation and entertainment		4,898,673
Retirement benefit expense		4,349,932
Communication, light and water		3,434,435
Repairs and maintenance		3,377,057
Rentals		2,829,641
Professional fees		2,740,943
Office supplies		2,016,313
Insurance		1,467,433
Interest		577,787
Bad debts written-off		51,343
Miscellaneous		4,813,141
	<u>P</u>	137,867,708



An instinct for growth

Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Financial Statements Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 988 2288 F +63 2 886 5506 grantthornton.com.ph

The Board of Directors and the Stockholders Crown Asia Chemicals Corporation (Formerly Crown Asia Compounders Corporation) Km. 33, McArthur Highway Bo. Tuktukan, Guiguinto Bulacan

We have audited, in accordance with Philippine Standards on Auditing, the financial statements of Crown Asia Chemicals Corporation (the Company) for the year ended December 31, 2016, on which we have rendered our report dated February 24, 2017. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of the Securities Regulation Code Rule 68, and is not a required part of the basic financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of the Company's management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

PUNONGBAYAN & ARAULLO

By: Romualdo V. Murcia II

CPA Reg. No. 0095626 TIN 906-174-059

PTR No. 5908631, January 3, 2017, Makati City

SEC Group A Accreditation

Partner - No. 0628-AR-3 (until Nov. 29, 2019)

Firm - No. 0002-FR-4 (until Apr. 30, 2018) BIR AN 08-002511-22-2016 (until Oct. 3, 2019)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

Certified Public Accountants

Punorgbayan & Araulio (P&A) is the Philippine member firm of Grant Thomton International Ltd.

### List of Supplementary Information December 31, 2016

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В	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	2
С	Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements	3
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Н	Capital Stock	7
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<sup>\*</sup> This is not covered by the accompanying Independent Auditors' Supplementary Opinion in accordance with SRC Rule 68 (Requirements Applicable for Listed Companies).

### Schedule $\bf A$

Financial Assets - Fair Value Through Profit or Loss and Available for Sale December 31, 2016

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of Bonds or Notes		End of Reporting	Income Received and Accrued (ii)
---	--	--	------------------	-------------------------------------

N/A

CROWN ASIA CHEMICALS CORPORATION
Schedule B
Amounts Receivable from Directors, Officers, Employees,
Related Parties and Principal Stockholders (Other than Related Parties)
December 31, 2016
(Amounts in Philippine Pesos)

N	Balanc	Balance at Beginning	F V	414.000		Deductions	tions			Ending Balance	Balance		Bala	Balance at End of
Name	D	of Period	AC	Additions	Amo	Amounts Collected		Written Off		Current	Ň	Non-current		Period
Husky Plastics Corp. Asean Timber Corp.	Ъ	9,138,498	Ъ	18,570 28,573,467	Ъ	18,570 26,970,735	Ъ		Ъ	10,741,230	ď	1 1	Ъ	10,741,230
Total Accounts Receivable	Ъ	9,138,498	Ъ	28,592,037	Ь	26,989,305	Ъ		Ь	10,741,230	Ъ		Ъ	10,741,230
Guiguinto Integrated Woods Industry Corp.	Ь	30,800,000	Ь	3,000,000	Ь	33,800,000	Ь		Ы		ď		Ы	
Total Advances Granted	Ы	30,800,000	ď	3,000,000	Ъ	33,800,000	Ь		Ъ	1	Ъ		Ъ	1
Asean Timber Corp.	Ъ	35,382	Ъ	1	Ъ	35,382	Ъ		Д		ď		Д	
Total Other Revenubles	Ъ	35,382	Ъ		Ь	35,382	Ь		Ь		Ь		Ь	
Guiguinto Integrated Woods Industry Corp.	Ъ	207,915	Ъ	46,055	Ъ	1	Д	1	Ъ	1	Ь	253,970	Ь	253,970
Total Security Deposit	Ь	207,915	Ь	46,055	Ь		Ъ		Ь		Ъ	253,970	Ъ	253,970

CROWN ASIA CHEMICALS CORPORATION
Schedule C
Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
December 31, 2016

	Balance at End of Period
Balance	Non-current
Ending Balar	Current
tions	Written Off
Deduc	Amounts Collected
	Additions
Bolomon of	Beginning of Period
	Name and Designation of Debtor

Schedule D

Intangible Assets - Other Assets December 31, 2016

(Amounts in Philippine Pesos)

	Charged to Other Changes Ending Balance Other Additions Accounts (Deductions)	P 312,953
	Other Changes Additions (Deductions)	d
Deduction	Charged to Other Accounts	ъ -
	Charged to Cost and Expenses (iii)	56,571 ( P 60,891) ]
	Additions at Cost Charged to  (ii) Cost and  Expenses (iii)	Ъ
	Beginning Balance	P 317,273
	Description (i)	Trademarks

# Supplementary information on Intangible Assets

Trademarks pertain to the capitalized costs of application and registration with the Intellectual Property Office and Bureau of Product Standards.

Schedule E
Long-Term Debt
December 31, 2016
(Amounts in Philippine Pesos)

Title of Issue and Type of Obligation	Amount Authorized by Indenture	Amount Shown Under Caption"Current Portion of Long-term Debt" in Related Statement of Financial Position	Amount Shown Under Caption"Long-Term Debt" in Related Statement of Financial Position
Car loans	P 6,286,973	P 2,016,260	P 4,270,713

## Supplementary information on Long-term Debt

The Company entered into car loan agreements with local banks for the acquisition of certain transportation equipment and motor vehicles, which are then mortgaged to the banks.

Schedule F
Indebtedness to Related Parties
December 31, 2016
(Amounts in Philippine Pesos)

Name of Related Party	Balance	e at Beginning of Period	Bal	ance at End of Period
Related parties under common ownership:				
Husky Plastics Corp.	P	3,272,918	P	2,820,992
Asean Timber Corp.		85,898		_
	P	3,358,816	P	2,820,992
Stockholder -				
Tita P. Villanueva	P	46,057	Р	46,057

Schedule H
Capital Stock
December 31, 2016

				Nu	mber of Shares Held	Ву
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding as Shown Under the Related Statement of Financial Postion Caption			Directors, Officers and Employees	Others
Common	630,800,000	630,800,000	-	1,009,000	309,520,000	320,271,000

# CROWN ASIA CHEMICALS CORPORATION KM. 33, MCARTHUR HIGHWAY BO. TUKTUKAN, GUIGUINTO BULACAN

### Reconciliation of Retained Earnings Available for Dividend Declaration For Year Ended December 31, 2016

Unappropriated Retained Earnings of the Company at Beginning of Year	P	133,150,397
Prior Periods' Outstanding Reconciling Item, net of tax	(	6,620,568)
Unappropriated Detained Fermines Available for		
Unappropriated Retained Earnings Available for		404.500.000
Dividend Declaration at Beginning of Year, as Adjusted		126,529,829
Net Profit of the Company Realized during the Year		
Net profit per audited financial statements		114,568,107
Non-actual/unrealized income, net of tax		
Unrealized foreign currency gains - net	(	3,143,618)
Other Transactions During the Year		
Cash dividends	(	31,540,000)
Unappropriated Retained Earnings Available for		
Dividend Declaration at End of Year	P	206,414,318

Schedule of Philippine Financial Reporting Standards and Interpretations
Adopted by the Securities and Exchange Commission and the
Financial Reporting Standards Council as of December 31, 2016

PHILIPPI	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
Framework	for the Preparation and Presentation of Financial Statements	1		
Conceptual I	Framework Phase A: Objectives and Qualitative Characteristics	1		
Practice Sta	stement Management Commentary		✓	
Philippine I	Financial Reporting Standards (PFRS)			
	First-time Adoption of Philippine Financial Reporting Standards	1		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters	1		
PFRS 1 (Revised)	Amendments to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters	✓		
,	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters	1		
PFRS 2 PFRS 3 (Revised) PFRS 4 PFRS 5 PFRS 6	Amendments to PFRS 1: Government Loans	✓		
	Share-based Payment			1
neno o	Amendments to PFRS 2: Vesting Conditions and Cancellations			1
PFRS 2	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			1
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions* (effective January 1, 2018)			1
	Business Combinations			1
,	Insurance Contracts			1
PFRS 4	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			/
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments, with PFRS 4, Insurance Contracts* (effective January 1, 2018)			1
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			1
PFRS 6	Exploration for and Evaluation of Mineral Resources			1
	Financial Instruments: Disclosures	✓		
PFRS 4 PFRS 5 PFRS 6	Amendments to PFRS 7: Transition	<b>\</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	>		
PFRS 7	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	1		
	Amendments to PFRS 7: Disclosures – Offsetting Financial Assets and Financial Liabilities	1		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures* (effective when PFRS 9 is first applied)			1
PFRS 8	Operating Segments	1		
PFRS 9	Financial Instruments (2014)* (effective January 1, 2018)			1
	Consolidated Financial Statements			1
PFRS 8	Amendments to PFRS 10: Transition Guidance			1
PFRS 10	Amendments to PFRS 10: Investment Entities			/
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (effective date deferred indefinitely)			1
	Amendments to PFRS 10: Investment Entities - Applying the Consolidation Exception			1
	Joint Arrangements			1
PFRS 11	Amendments to PFRS 11: Transition Guidance			1
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			/

PHILIPPIN	E FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
	Disclosure of Interests in Other Entities			1
DEDC 12	Amendments to PFRS 12: Transition Guidance			/
PFRS 12	Amendments to PFRS 12: Investment Entities			/
	Amendments to PFRS 10: Investment Entities – Applying the Consolidation Exception			1
PFRS 13	Fair Value Measurement	/		
PFRS 14	Regulatory Deferral Accounts			/
PFRS 16	Leases* (effective January 1, 2019)			/
Philippine A	accounting Standards (PAS)			
	Presentation of Financial Statements	1		
PAS 1	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	1		
(Revised)	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	/		
	Amendments to PAS 1: Disclosure Initiative	/		
PAS 2	Inventories	/		
D. C	Statement of Cash Flows	/		İ
PAS 7	Amendments to PAS 7: Disclosure Initiative* (effective January 1, 2017)			/
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	/		
PAS 10	Events After the End of the Reporting Period	/		
PAS 11	Construction Contracts			/
	Income Taxes	1		-
PAS 12	Amendments to PAS 12 - Deferred Tax: Recovery of Underlying Assets	✓ /		
PAS 12	Amendments to PAS 12 - Recognition of Deferred Tax Assets for Unrealized Losses* (effective January 1, 2017)	•		1
	Property, Plant and Equipment	/		
PAS 16	Amendments to PAS 16: Bearer Plants			/
111010	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization	1		
PAS 17	Leases	✓		
PAS 18	Revenue	/		
PAS 19	Employee Benefits	/		
(Revised)	Amendments to PAS 19: Defined Benefit Plans - Employee Contributions	/		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			/
D. C. C.	The Effects of Changes in Foreign Exchange Rates	/		
PAS 21	Amendments: Net Investment in a Foreign Operation	/		
PAS 23 (Revised)	Borrowing Costs	<b>✓</b>		
PAS 24 (Revised)	Related Party Disclosures	1		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			1
n	Separate Financial Statements			1
PAS 27 (Revised)	Amendments to PAS 27: Investment Entities			1
(_10.1000)	Amendments to PAS 27: Equity Method in Separate Financial Statements			1
	Investments in Associates and Joint Ventures			1
PAS 28 (Revised)	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (effective date deferred indefinitely)			1
	Amendments to PAS 28: Investment Entities - Applying the Consolidation Exception			✓
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
	Financial Instruments: Presentation	✓		
PAS 32	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	1		
	Amendments to PAS 32: Classification of Rights Issues	1		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	<b>√</b>		
PAS 33	Earnings Per Share	<b>√</b>		
PAS 34	Interim Financial Reporting	/		

PHILIPPII	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
PAS 36	Impairment of Assets	1		
PAS 30	Amendment to PAS 36: Recoverable Amount Disclosures for Non-financial Assets	1		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets	✓		
	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	1		
	Financial Instruments: Recognition and Measurement	1		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	1		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	1		
	Amendments to PAS 39: The Fair Value Option	1		
PAS 39	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	1		
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives	1		
	Amendments to PAS 39: Eligible Hedged Items	1		
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	1		
PAS 40	Investment Property			1
PAS 41	Agriculture			1
I A3 41	Amendments to PAS 41: Bearer Plants			1
Philippine	Interpretations - International Financial Reporting Interpretations Committee (IFRIC)			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities**	1		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			1
IFRIC 4	Determining Whether an Arrangement Contains a Lease	✓		
IFRIC 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds**			1
IFRIC 6	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			1
IFRIC 7	Applying the Restatement Approach under PAS 29, Financial Reporting in Hyperinflationary Economies			1
IFRIC 9	Reassessment of Embedded Derivatives**	1		
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives**	1		
IFRIC 10	Interim Financial Reporting and Impairment	✓		
IFRIC 12	Service Concession Arrangements			1
IFRIC 13	Customer Loyalty Programmes			1
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	1		
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement and their Interaction**	1		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			1
IFRIC 17	Distributions of Non-cash Assets to Owners**	1		
IFRIC 18	Transfers of Assets from Customers**	1		
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments**	1		
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine**			1
	1	✓		1

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS			Not Adopted	Not Applicable
Philippin	e Interpretations - Standing Interpretations Committee (SIC)			•
SIC-7	Introduction of the Euro			/
SIC-10	Government Assistance - No Specific Relation to Operating Activities			1
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			1
SIC-15	Operating Leases - Incentives	1		
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders**	1		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	1		
SIC-29	Service Concession Arrangements: Disclosures			1
SIC-31	Revenue - Barter Transactions Involving Advertising Services**	1		
SIC-32	Intangible Assets - Web Site Costs**	/		

<sup>\*</sup> These standards will be effective for periods subsequent to 2016 and are not early adopted by the Company.

<sup>\*\*</sup> These standards have been adopted in the preparation of financial statements but the Company has no significant transactions covered in both years presented.

# CROWN ASIA CHEMICALS CORPORATION MAP SHOWING THE RELATIONSHIP BETWEEN THE COMPANY AND ITS RELATED ENTITIES December 31, 2016

CROWN ASIA CHEMICALS CORPORATION

### Schedule of Relevant Financial Ratios as Required Under SRC Rule 68, as amended For the Year Ended December 31, 2016 (Amounts in Philippine Pesos)

		Amount		Ratio
C	urrent/liquidity ratios			
a.	Current Ratio			
	Total Current Assets	P	802,467,216	4.15
	Total Current Liabilities		193,330,649	
b.	Quick Ratio			
	Cash and cash equivalents and Trade Receivable	es	358,608,244	1.85
	Total Current Liabilities		193,330,649	
So	olvency ratios			
a.	Solvency Ratio			
	(Earnings Before Interest and Taxes)		166,272,322	0.78
	Total Liabilities		212,660,780	
b.	Debt-to-Equity Ratio			
	Total Liabilities		212,660,780	0.23
	Total Equity		932,445,774	
. A	sset-to-equity ratio			
	Total Assets		1,145,106,554	1.23
	Total Equity		932,445,774	
. A	sset-to-liability ratio			
	Total Assets		1,145,106,554	5.38
	Total Liabilities		212,660,780	
In	nterest Coverage Ratio			
	(Earnings Before Interest and Taxes)		166,272,322	98.71
	Interest Expense		1,684,501	
. <b>P</b> 1	rofitability Ratios			
a.	Gross Profit Margin			
	Gross Profit		298,403,198	0.27
	Revenues		1,115,975,529	
b.	Net Profit Margin			
	Net Profit		114,568,107	0.10
	Revenues		1,115,975,529	

### Schedule of Relevant Financial Ratios as Required Under SRC Rule 68, as amended For the Year Ended December 31, 2016 (Amounts in Philippine Pesos)

C.,	Return	on	HC	1111fv
C.	recturii	OH	$\perp$	uity

	Net profit	P	114,568,107	0.13
	Average Equity		891,178,676	
d	. Return on Assets			
	Net profit		114,568,107	0.11
	Average Assets		1,072,564,943	
VII. M	Tarket Ratios			
a.	Book Value per Share Attributable to			
	Owners of Parent Company			
	Total Equity		932,445,774	1.48
	Outstanding Shares		630,800,000	
b	Earnings per Share Attributable to			
	Owners of Parent Company			
	Net Profit		114,568,107	0.18
	Average Outstanding Shares		630,800,000	
c.	Price to Book Value Ratio			
	Stock Price		1.85	1.25
	Book Value per Share		1.48	
d	Price to Earnings Ratio			
	Stock Price		1.85	10.28
	Earnings per Share		0.18	